From John Burton's Workers' Compensation Resources

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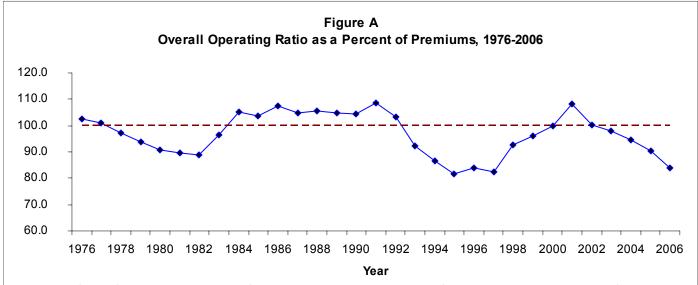
This issue is being distributed in December 2007. The next issue will follow shortly.

### **Summary of the Contents**

Underwriting results for the workers' compensation insurance industry improved for the fifth year in a row, as discussed in the article by John Burton. As shown in Figure A, the overall operating ratio, which is the most comprehensive measure of underwriting results because it considers investment income, was 83.9 in 2006. This is a sharp improvement from the overall operating ratio of 108.1 in 2001 and is also significantly better than the operating ratios of 98.1 in 2003, 94.5 in 2004, and 90.5 in 2005.

When the overall operating ratio is greater than 100, carriers lose money even when investment income is considered. In 2001, workers' compensation carriers lost \$8.10 for every \$100 of premium. Conversely, when the overall operating ratio is less than 100, the industry is profitable when investment income is considered. In 2006, carriers made \$16.10 of profit for every \$100 in premium.

The article by Florence Blum and John Burton provides the latest information on the frequency, average benefits per claim, and total benefits per 100,000 workers for four types of cash benefits, for all cash benefits, and for medical benefits. The incurred benefits data are for 47 jurisdictions in 2003. Differences among jurisdictions are substantial: for example, four jurisdictions had permanent partial disability (PPD) cash benefits per 100,000 workers that were at least 50 percent above the national average and seven jurisdictions had PPD benefits that were at least 50 percent below the national average.



Note: The Overall Operating Ratio is the total of all underwriting expenses and income from investments as a percentage of premiums.

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## Workers' Compensation Benefits: Frequencies and Amounts in 2003

by Florence Blum and John F. Burton Jr.

This article is the latest in a series of articles we have written on the frequency, average benefits per claim, and benefits per 100,000 for four types of cash benefits and for medical benefits. In our most recent article (Blum and Burton 2006b), we presented 2002 data for 47 jurisdictions. In the current article, we provide tables with 2003 data showing the frequency, average benefits, and benefits per 100,000 workers for six types of benefits, including the cash benefits for temporary total disability, permanent partial disability, permanent total disability, and fatal cases and the medical benefits for all cases.<sup>1</sup>

Since data from Tables 1-6 of this article and the data from the earlier articles are difficult to assimilate, we include an additional set of tables (1A-6C) which takes data from six years, 1998 to 2003, and categorizes each state's results into five classifications relative to the national averages.

Most of our data are derived from the various issues of the Annual Statistical Bulletin (ASB) published by the National Council on Compensation Insurance (NCCI), supplemented by additional information we obtained from the NCCI and from several states. have allocated the ASB data from policy year periods to calendar years and have to the extent feasible filled in gaps in the ASB data. The data are incurred benefits, which means they represent the estimates of the eventual amounts of benefits that will be paid for the claims filed during the policy years. The data published by the NCCI in the ASB are derived from reports filed by private insurance carriers and some competitive state funds. As a result, the data in our articles exclude the experience of exclusive state funds, some competitive state funds, and all self-insuring employers.

#### **Temporary Total Disability Benefits**

Frequency. Temporary total disability (TTD) benefits are paid to a worker who is unable to perform his or her preinjury job (or another job offered by the employer after the injury) but whose injury is of a temporary nature. Workers only qualify for these benefits if they are unable to work for a period longer than the waiting period. The waiting periods vary among states, and range from three days to seven days. Thus, a worker who is unable to work for five days would qualify for TTD benefits in Connecticut (which has a three-day

waiting period) but not in New Jersey (which has a seven-day waiting period).

The differences in waiting periods help explain the differences in the frequency of temporary total disability benefits shown in Table 1. (The tables begin on page 13). Thus, in 2003 Connecticut had 930 TTD cases per 100,000 workers, while New Jersey had 690 TTD cases per 100,000 workers. There are other factors, such as the prevalence of high-risk industries and the legal standards used to determine whether an injury qualifies for workers' compensation benefits, which also affect the frequency of TTD cases. Wisconsin, which like Connecticut has a three-day waiting period, had 1,055 TTD cases per 100,000 workers in 2003, considerably more than the 930 cases per 100,000 workers in Connecticut.

The information in Table 1 is presented in a format that facilitates interstate comparisons. The frequency data for temporary total disability benefits are presented in Columns (1) to (3): Column (1) provides the frequency (or number) of TTD cases per 100,000 workers for the 46 jurisdictions with data available for 2003, plus the national average of 812 TTD cases per 100,000 workers for 46 jurisdictions (excluding the Longshore and Harbor Workers [USL&HW] program); Column (2) shows each state's frequency as a percentage of the national average for TTD claims; and Column (3) provides the ranking of the jurisdictions in terms of the frequency of TTD cases. The range is from 2,385 TTD cases per 100,000 workers in the USL&HW program to 339 TTD cases per 100,000 workers in the District of Columbia.

The information in Table 1, Column (1) and the previously published data on the frequencies of TTD claims for 47 jurisdictions for nine years are valuable, including the evidence of a decline in the national average from 1,208 TTD claims per 100,000 workers in 1995 to 812 TTD claims per 100,000 workers in 2003. However, the amount of information in Table 1, Column (1) is difficult to assimilate, and so we have categorized the state frequencies into the categories shown in Table 1A for 1998 to 2003. A state receives a "++" for a particular year if its frequency of TTD benefits is well above the U.S. average. Likewise, a state receives a "+" for a particular year if its cash benefits are above average; a "-- " if its cash benefits are well below aver-

age, a "-" if its benefits are below average; a "0" if its benefits are average; and a "N/A" if data are not available for that particular year. (The ranges for the various categories are shown in the notes to the tables.)

The entries in Table 1A indicate that some states consistently have more TTD cases than the national average. Four jurisdictions (Alaska, Hawaii, Rhode Island, and the USL&HW) had TTD frequencies that were well above average in all six years in the table, and four states (Delaware, Maine, Massachusetts, and Vermont) had TTD frequencies that were above average for all six years. In contrast, the District of Columbia had TTD frequencies that were well below average for the six years, and five states (Georgia, Kansas, North Carolina, Texas, and Virginia) had TTD frequencies that were below average for all six years. There were 17 states with TTD frequencies near the national averages in all six years with data.

There were several states where over time the frequency relative to the national average changed between adjacent categories: examples are Idaho, New Hampshire, Oregon, and Wisconsin (where the TTD frequencies ranged from above to well above the national average); Oklahoma and Pennsylvania (where TTD frequencies ranged from average to above average) and Arizona and New Jersey (where TTD frequencies ranged from average over the six years). Thus, all jurisdictions had relatively stable TTD frequencies relative to the national averages, with the states in the same or adjacent categories in the six years.

Average Benefits Per Claim. The temporary total disability (TTD) cash benefits paid to a worker are affected inter alia by the worker's average weekly wage prior to the injury, by the nominal replacement rate (typically TTD benefits are 66 2/3 percent of preinjury earnings), by the weekly maximum and minimum TTD benefits prescribed by statute, and by the duration of the TTD benefits. As previously noted, the waiting periods for TTD benefits vary among states, and range from three days to seven days. Thus, workers who are unable to work for four to seven days would receive TTD benefits in Connecticut (which has a three-day waiting period) but would not receive TTD benefits in New Jersey (which has a seven-day waiting period). Since there typically are a large number of workers with four to seven days of lost time, they would reduce the average for all cases receiving TTD benefits in Connecticut but would not reduce the average for all cases receiving TTD benefits in New Jersey.

The differences in waiting periods help explain the differences in the average of temporary total disability

cash benefits shown in Table 1, Column (4). Thus, in 2003 the average benefit for workers who obtained TTD benefits in Connecticut was \$3,765 while in New Jersey the average TTD benefit was \$6,070. There are other factors, such as the statutory provision used to determine TTD benefits, which also affect the averages of TTD benefits. Wisconsin, which like Connecticut has a 3-day waiting period, paid \$2,942 in the average TTD case in 2003, considerably less than the \$3,765 average for TTD benefits in Connecticut.

The information in Table 1, Columns (4) - (6) is presented in a format that facilitates interstate comparisons. The range of average TTD benefits in 2003 was from \$8,264 per case in South Carolina to \$2,250 per case in Arizona. The information in Table 1 and the previously published data on the averages for TTD claims for 47 jurisdictions for nine years are interesting, including the evidence of an increase in the national average from \$3,016 per TTD claim in 1995 to \$5,006 per TTD claim in 2003. However, the amount of information in these tables is difficult to assimilate, and so we have categorized the state average benefits per claim into the categories shown in Table 1B.

The entries in Table 1B indicate that some states consistently have TTD benefits that are higher than the national average. No jurisdiction was consistently well above (that is more that 50 percent above) the national average. However, two jurisdictions (Florida and South Carolina) had TTD average benefits that were either well above or above average (at least 25 percent above) in all six years in the table. Minnesota was the only state with TTD benefits that were well below the national average in all six years. Eight jurisdictions (Arizona, Arkansas, Iowa, New Hampshire, Oregon, Rhode Island, Utah, and Wisconsin) were well below or below average in all the years with data. There were 14 states that were near the national average in all years in the table. The entries in Table 1B indicate that states were relatively stable in the relationship between average TTD benefits in a state and the national average: only four states shifted more than one category over the six years. California's TTD benefits ranged from well below average to average; and Colorado, Idaho, and Massachusetts' benefits ranged from average TTD benefits to well above average benefits in the six years in the table.

Cash Benefits Per 100,000 Workers. Table 1, Column (7) provides the cash benefits per 100,000 workers for cases receiving temporary total disability benefits for the 47 jurisdictions in our study for the year 2003. The derivation of the data in Table 1, Column (7) can be illustrated by focusing on the Oregon entry for 2003. There were 1,266 temporary total disability

cases per 100,000 workers in Oregon in 2003 (as shown in Table 1, Column (1)); the average of the cash benefits for temporary total disability cases in Oregon in 2003 was \$2,501 (as shown in Table 1, Column (4)); the product of 1,266 cases times \$2,501 per case is \$3,166,266 of temporary total disability benefits per 100,000 workers in Oregon in 2003 (as shown in Table 1, Column (7)). Due to rounding, numbers may not be exact.

The information in Table 1, Columns (7)-(9) is presented in a format that facilitates interstate comparisons. The range of TTD cash benefits per 100,000 workers in 2003 was \$12,537,945 in the USL&HW program to \$1,279,978 in Arizona.

The information in Table 1, Column (7) and previously published data on the TTD cash benefits per 100,000 workers for 47 jurisdictions for nine years provide evidence of an increase in the national average from \$3,563,498 in 1995 to \$3,935,843 in 2003. However, the amount of information in these tables is difficult to assimilate, and so we have categorized the state TTD benefits per 100,000 workers into the categories shown in Table 1C.

The entries in Table 1C indicate that some states consistently pay more TTD cash benefits per 100,000 workers than the national average. Three jurisdictions (Idaho, Maine, and the USL&HW program) were consistently well above (that is more that 50 percent above) the national average. In eight other states (Alaska, Delaware, Florida, Hawaii, Michigan, Pennsylvania, Rhode Island, and Vermont) the TTD cash benefits per 100,000 workers were above the national average (at least 25 percent about the national average) or well above the national average in all six years. In contrast, TTD cash benefits per 100,000 workers were well below the national average for all six years for Arizona and the District of Columbia, and below average or well below average in three states (Arkansas, Minnesota, and Virginia) for 1998 to 2003. In 15 states, the TTD cash benefits per 100,000 workers were near the national average in every year with data. There were only two states where the state's averages relative to the national average changed by more than one category over the six years: Colorado's TTD cash benefits ranged from below average to above average; and Massachusetts' benefits ranged from average TTD benefits to well above average benefits in the six years in the table.

#### **Permanent Partial Disability Benefits**

**Frequency.** Permanent partial disability (PPD) benefits are paid to a worker who has permanent con-

sequences of his or her work-related injury or disease but the consequences are not totally disabling. The benefits normally are paid after a worker has reached the date of maximum medical recovery and is no longer eligible for temporary disability benefits.

Factors such as the prevalence of high-risk industries and the legal standards used to determine whether an injury qualifies for PPD benefits affect the frequency of PPD cases in various jurisdictions. These and other factors are reflected in the substantial interjurisdictional variations in the prevalence of PPD claims shown in Table 2, Column (1). In 2003, the range was from 1,121 PPD claims per 100,000 workers in California to 123 per 100,000 workers in the District of Columbia.

Table 2, Column (1) and the previously published data provide considerable useful information, including a slight decrease in the national average of PPD claims per 100,000 workers from 524 in 1995 to 494 in 2003. However, examination of differences among states is facilitated by the information in Table 2A, which categorizes states in terms of their frequency of PPD claims relative to the national average for PPD claims in that year.

Three jurisdictions (California, Missouri, and the USL&HW program) had PPD frequencies that were well above the national average in all six years between 1998 and 2003. In addition, Oklahoma had PPD frequencies that were above the national average or well above the national average in all years. In contrast, four jurisdictions (the District of Columbia, Michigan, Pennsylvania, and Virginia) had PPD frequencies that were well below the national average for all six years, and thirteen states (Alabama, Arizona, Delaware, Georgia, Idaho, Indiana, Kentucky, Louisiana, Maine, Mississippi, New Hampshire, South Dakota, and Utah) had PPD frequencies below the national average or well below the national average in all years with data. There were only twelve states that had PPD frequencies that were near the national average in all six years. Most states were relatively stable in their PPD frequencies compared to the national averages over this period. There were exceptions, however. Massachusetts' PPD frequencies ranged from well below average to average during the six years. In contrast, Montana's PPD frequencies ranged from average to well above average from 1998 through 2003.

Average Benefits Per Claim. The permanent partial disability (PPD) cash benefits paid to a worker are affected *inter alia* by the worker's average weekly wage prior to the injury, by the nominal replacement rate (typically PPD benefits are 66 2/3 percent of preinjury earnings), by the weekly maximum and minimum PPD

benefits prescribed by statute, and by the duration of the PPD benefits. As discussed by Burton (2005) states vary in their approaches to determining the duration (and sometimes the weekly benefit amount) of PPD benefits. Some benefits are related to the seriousness of the worker's injury (the impairment approach); some PPD benefits are related to the extent of loss of earning capacity; some PPD benefits are related to the actual loss of earnings; often states use more than one of these approaches depending on the nature of the injury or other factors.

The resulting differences in weekly PPD benefits and durations among states explain the considerable variations among states in the average cash benefits for PPD claims shown in Table 2, Column (4). The range of average PPD benefits in 2003 was from \$140,019 per case in Maine to \$17,634 per case in Texas.

The information in Table 2, Column (4) and previously published data on the averages for PPD claims for 47 jurisdictions for nine years are valuable, including the evidence of an increase in the national average from \$31,074 per PPD claim in 1995 to \$43,586 per PPD claim in 2003. However, the amount of information in these tables is virtually impossible to assimilate, and so we have categorized the state average benefits per claim into the categories shown in Table 2B.

The entries in Table 2B indicate that some states consistently have PPD benefits that are higher than the national average. Two states (Michigan and Pennsylvania) were well above (that is more that 50 percent above) the national average in the six years from 1998 In addition, four jurisdictions (Louisiana, Maine, New York, and the USL&HW) were above average or well above average in all years with data. In contrast, one state, Indiana, was well below average in all six years, and ten states (Arkansas, Kansas, Missouri, New Jersey, Oklahoma, Oregon, South Dakota, Texas, Utah, and Wisconsin) were below average or well below average in all six years. There were nine states that were near the national average for PPD benefits in all years with data. There were only four states where the states' averages relative to the national average changed by more than one category over the six years: Delaware, the District of Columbia, North Carolina and Rhode Island PPD benefits ranged from average to well above average from 1998 through 2003.

Cash Benefits Per 100,000 Workers. Table 2, Column (7) provides the cash benefits per 100,000 workers for cases receiving permanent partial disability benefits for the 47 jurisdictions in our study for the year 2003. The range of PPD cash benefits per 100,000

workers in 2003 was from \$59,756,760 in the USL&HW program to \$4,865,291 in Utah.

The information in Table 2, Column (7) and previously published data on the PPD cash benefits per 100,000 workers for 47 jurisdictions for nine years are valuable, including the evidence of an increase in the national average from \$14,338,590 in 1995 to \$18,581,474 in 2003. However, the amount of information in these tables is difficult to assimilate, and so we have categorized the state PPD benefits per 100,000 workers into the categories shown in Table 2C.

The entries in Table 2C indicate that some states consistently paid more PPD cash benefits per 100,000 workers than the national average. Three jurisdictions (California, New York, and the USL&HW program) were well above (that is more that 50 percent above) the national average for all six years, and Alaska was above or well above the national average for all years. In sharp contrast, four jurisdictions (Arkansas, Indiana, South Dakota, and Utah) paid PPD benefits per 100,000 workers that were well below the national aver-An additional nine states age for all six years. (Alabama, Arizona, the District of Columbia, Idaho, Kansas, Michigan, New Mexico, Texas, and Virginia) paid PPD benefits per 100,000 workers that consistently were below or well below the national average. There were six states that paid near the national average in all six years.

Five states had relatively volatile PPD benefits per 100,000 workers, changing by more than one category over the six years. Nevada and Oklahoma's benefits ranged from average to well above average benefits. Maine and Montana's benefits ranged from below average to above average while Kentucky's ranged from well below average to average. One state, Rhode Island, spanned four categories during the six years in the study. From 1998 through 1999 their benefits were well above average, they dropped to average in 2000 and 2001, dropped to below average in 2002, before increasing again to average in 2003.

#### **Permanent Total Disability Benefits**

Frequency. Permanent total disability (PTD) benefits are paid to a worker who has permanent consequences of his or her work-related injury or disease and the consequences are totally disabling. Factors such as the prevalence of high-risk industries and the legal standards used to determine whether an injury qualifies for PTD benefits affect the frequency of these cases in various jurisdictions. There are also relatively few PTD cases, which can result in substantial year-to-year variations in a state. These and other factors are re-

flected in the substantial interjurisdictional variations in the prevalence of PTD claims shown in Table 3, Column (1). In 2003, the range was from 44 PTD claims per 100,000 workers in California to zero PTD claims per 100,000 workers in Idaho, Montana, Rhode Island, and the USL&HW program.

Table 3, Column (1) and the previously published data provide considerable useful information, including the increase in the national average from 6 to 11.7 PTD claims per 100,000 workers between 1995 and 2003. However, examination of differences among states is facilitated by the information in Table 3A, which categorizes states in terms of their frequency of PTD claims relative to the national average for PTD claims in that year.

The USL&HW was the only program that had PTD frequencies that were well above the national average in all years with data. In contrast, there were eleven jurisdictions (Arizona, Connecticut, Delaware, the District of Columbia, Indiana, Iowa, Maryland, Massachusetts, Oregon, Rhode Island, and Wisconsin) with PTD frequencies that were well below the national average in all years with data. There were also ten states (Arkansas, Georgia, Hawaii, Kansas, Maine, Minnesota, New Mexico, South Dakota, Utah, and Virginia) that had PTD frequencies below or well below the national average in all years with data. There were no states that had PTD frequencies that were near the national average in all six years. The volatility of PTD frequencies is well illustrated by the experience in three jurisdictions (Colorado, Montana, and New Hampshire), where the PTD frequencies ranged from well above to well below the national averages over the six years.

Average Benefits Per Claim. The permanent total disability (PTD) cash benefits paid to a worker are affected *inter alia* by the worker's average weekly wage prior to the injury, by the nominal replacement rate (typically PTD benefits are 66 2/3 percent of preinjury earnings), by the weekly maximum and minimum PPD benefits prescribed by statute, and by the duration of the PTD benefits. Some states limit the duration and/or total amount of PTD benefits paid to workers who are totally disabled.

The resulting differences in weekly PTD benefits and durations among states explain the considerable variations among states in the average cash benefits for PTD claims shown in Table 3, Column (4). The range of average PTD benefits in 2003 was from \$927,192 per case in Pennsylvania to \$45,187 in Texas. (The \$0 per case entries for Idaho, Montana, Rhode Island, and the USL&HW program are because there were no PTD cases in those jurisdictions in

2003.) Because PTD cases are so uncommon, unusual results in a few cases may significantly affect a state's average.

The information in Table 3, Column (4) and previously published data on the averages for PTD claims for 47 jurisdictions for nine years are valuable, including the evidence of an increase in the national average from \$210,480 per PTD claim in 1995 to \$261,407 per PTD claim in 2003. However, the amount of information in these tables is difficult to assimilate, and so we have categorized the state average benefits per claim into the categories shown in Table 3B.

The entries in Table 3B indicate that some states consistently have PTD benefits that are higher than the national average. Pennsylvania was the only state that had PTD benefits that were well above the national average in the six years from 1998 to 2003. In addition, Delaware's PTD benefits ranged from above average or well above the national average in the six years from 1998 to 2003. In contrast, Texas had PTD benefits that were well below average from 1998 to 2003 and two states (Hawaii and Kansas) were below average or well below average for all years with data. There were no states that had PTD benefits that were near the national average in all years. The entries in Table 3B show considerable volatility among states in their PTD benefits relative to the national averages. Indeed, nine states (Alaska, Idaho, Montana, New Hampshire, New Jersey, Rhode Island, South Dakota, Utah, and Vermont) had PTD benefits that were well above the national average in at least one year and PTD benefits that were well below the national average in at least one year.

Cash Benefits Per 100,000 Workers. Table 3, Column (7) provides the cash benefits per 100,000 workers for cases receiving permanent total disability benefits for the 47 jurisdictions in our study for the year 2003. The range of PTD cash benefits per 100,000 workers in 2003 was from \$8,645,868 in California to \$137,257 in Indiana. (The \$0 entries for Montana, Rhode Island, and the USL&HW program reflect the absence of PTD cases in those jurisdictions in 2003.)

The information in Table 3, Column (7) and previously published data on the PTD cash benefits per 100,000 workers for 47 jurisdictions for nine years are valuable, including the evidence of an increase in the national average from \$1,295,722 in 1995 to \$2,403,239 in 2003. However, the amount of information in these tables is difficult to assimilate, and so we have categorized the state PTD benefits per 100,000 workers into the categories shown in Table 3C.

The entries in Table 3C indicate that some states consistently paid more PTD cash benefits per 100,000 workers than the national average. Three jurisdictions (California, Florida, and the USL&HW) were above or well above the national average from 1998 to 2003. In contrast to these states with above or well above average PTD cash benefits, nine jurisdictions (Arkansas, Hawaii, Idaho, Indiana, Kansas, Maine, New Hampshire, New Mexico, and Wisconsin) paid well below the national average in PTD cash benefits per 100,000 workers. In addition, 13 states (Arizona, the District of Columbia, Georgia, Iowa, Massachusetts, Michigan, Mississippi, Oregon, Rhode Island, Tennessee, Texas, Utah, and Vermont) paid PTD cash benefits per 100,000 workers that were below or well below the national average from 1998 to 2003. There was no state that paid PTD cash benefits near the national average in all six years. The most volatile jurisdictions was Delaware which paid PTD benefits per 100,000 workers that were well above the national average in at least one year and well below the national average in another year.

#### **Death Benefits**

Frequency. Death benefits are paid to the survivor or survivors of a worker who was killed on the job. Factors such as the prevalence of high-risk industries and the legal standards used to determine whether an injury qualifies for death benefits affect the frequency of these cases in various jurisdictions. As with PTD cases, there are also relatively few death cases, which can result in substantial year-to-year variations in a state. These and other factors are reflected in the substantial interjurisdictional variations in the prevalence of death claims shown in Table 4, Column (1). In 2003, the range was from 37 death claims per 100,000 workers in the USL&HW program to two death claims per 100,000 workers in Delaware, Michigan, Minnesota, New Jersey, Pennsylvania, and Rhode Island.

Table 4, Column (1) and the previously published data provide considerable useful information, including the stability in the national average of 4 to 5 death claims per 100,000 workers between 1995 and 2003. However, examination of differences among states is facilitated by the information in Table 4A, which categorizes states in terms of their frequency of death claims relative to the national average for death claims in that year.

Three programs (Mississippi, Montana, and the USL&HW program) had fatal frequencies that were well above the national average in all six years between 1998 and 2003. In addition, three states (Idaho, New Mexico, and Oklahoma) had death rates that were

above or well above the national averages in all years with data. In contrast Massachusetts and New Jersey had fatal frequencies that were below or well below the national average in all six years. Only New York had death rates near the national average in all six years. There was considerable variability among years in some states in their death claims compared to the national average: the extremes were Hawaii and Nevada, which were well above the national average in one year and well below in another year.

Average Benefits Per Claim. The death cash benefits paid to a survivor are affected *inter alia* by the worker's average weekly wage prior to the fatality, by the nominal replacement rate (the percent of earnings prior to death varies in some states depending on the number of dependents), by the weekly maximum and minimum death benefits prescribed by statute, and by the duration of the death benefits. Some states limit the duration and/or total amount of death benefits paid to a surviving spouse, and all states normally limit the duration of death benefits for children.

The resulting differences in weekly death benefits and durations among states explain the considerable variations among states in the average cash benefits for death claims shown in Table 4, Column (4). The range of average death benefits in 2003 was from \$1,467,727 per case in the District of Columbia to \$57,771 per case in Arkansas. Because death cases are so uncommon, unusual results in a few cases may significantly affect a state's average.

The information in Table 4, Column (4) and previously published data on the average of cash benefits for death claims for 47 jurisdictions for nine years are instructive, including the evidence of an increase in the national average from \$155,015 per death claim in 1995 to \$193,882 per death claim in 2003. However, the amount of information in these tables is difficult to assimilate, and so we have categorized the state average benefits per claim into the categories shown in Table 4B.

The entries in Table 4B indicate that some states consistently have death benefits that are higher than the national average. Only two states (Nevada and Rhode Island) had well above the national average for death benefits for all six years with data. In addition, two jurisdictions (Connecticut and Nebraska) had death benefits that were above average or well above the national average in 1998 to 2003. In contrast, three states (Arkansas, Florida, and Mississippi) had death benefits that were consistently well below the national average, and five states (Alabama, California, Georgia, Idaho, and Tennessee) had death benefits that were below average or well below average in all six years.

There was considerable variability among years in some states in their death benefits compared to the national average: the extremes were Delaware and New Hampshire, which were well above the national average in one year and well below in another year.

Cash Benefits Per 100,000 Workers. Table 4, Column (7) provides the cash benefits per 100,000 workers for cases receiving death benefits for the 47 jurisdictions in our study for the year 2003. The range of death cash benefits per 100,000 workers in 2003 was from \$26,266,559 in the USL&HW to \$323,994 in Florida.

The information in Table 4, Column (7) and previously published data on the death cash benefits per 100,000 workers for 47 jurisdictions for nine years indicate there was a decrease in the national average from \$803,231 in 1995 to \$725,886 in 2003. However, the amount of information in these tables is difficult to assimilate, and so we have categorized the state cash benefits for death cases per 100,000 workers into the categories shown in Table 4C.

The entries in Table 4C indicate that some jurisdictions consistently pay more death cash benefits per 100,000 workers than the national average. Three jurisdictions (Missouri, Nebraska, and the USL&HW program) were consistently well above (that is more that 50 percent above) the national average for all years with data. In contrast, six states (Arkansas, California, Indiana, Tennessee, Virginia, and Wisconsin) paid death benefits per 100,000 workers that were below or well below average in all six years. The most variable state in terms of death benefits per 100,000 workers was Hawaii where the state benefits were well above the national average in one year and well below the national average in another year.

#### All Cases with Cash Benefits

Table 5 presents information on the frequency, average benefits, and benefits per 100,000 workers for all cases paying cash benefits (including TTD, PPD, PTD, and fatal benefits).

Frequencies. The data in Columns (1) to (3) of Table 5 are presented in a format that facilitates interstate comparisons: Column (1) provides the frequency (or number) of all cash benefit cases per 100,000 workers for the 47 jurisdictions with data available for 2003, plus the national average of 1,322 cash benefit cases per 100,000 workers for 46 jurisdictions (excluding the Longshore and Harbor Workers [USL&HW] program); Column (2) shows each state's frequency as a percentage of the national average for all cash benefit claims;

and Column (3) provides the ranking of the jurisdictions in terms of the frequency of all cash benefit cases. The range is from 3,457 cash benefit cases per 100,000 workers in the USL&HW program to 468 cash benefit cases per 100,000 workers in the District of Columbia.

The information in Table 1, Column (1) and the previously unpublished data on the frequencies of all cash benefit claims for 47 jurisdictions for nine years is valuable, including the evidence of a decline in the national average from 1,702 cash benefit claims per 100,000 workers in 1995 to 1,322 claims per 100,000 workers in 2003. However, examination of differences among states is facilitated by the information in Table 5A, which categorizes states in terms of their frequency of total claims relative to the national average for total claims in each year.

Only three jurisdictions (Alaska, Hawaii, and the USL&HW program) had total frequencies that were well above the national average in all years between 1998 and 2003, and two other jurisdictions (Oklahoma, and Oregon had total frequencies that were above average in all six years with data. In contrast, only the District of Columbia was well below average in all years, and only Arizona, Georgia, and North Carolina were below average in all six years in terms of their total claims compared to the national average. There were 25 states that had total claim rates near the national average in all six years. There was limited variability among years in some states in their total claims compared to the national average: two states (California, and Rhode Island) were above average or well above average in all six years, five states (Idaho, Missouri, Montana, Vermont, and Wisconsin) were average or above average in all years; and five states (Arkansas, Indiana, Louisiana, Nebraska, and Texas) were average or below average in all six years. There were no states where the state's averages relative to the national average changed by more than one category over the six years.

Average Benefits Per Claim. The information in Table 5, Column (4) is presented in a format that facilitates interstate comparisons. The range of average for cash benefits in all cases paying cash benefits in 2003 was from \$39,267 per case in New York to \$9,199 per case in Utah.

The information in Table 1, Column (4) and the previously unpublished data on the national averages for cash benefits in all cases paying cash benefits for nine years are interesting, including the evidence of an increase in the national average from \$11,512 per claim in 1995 to \$19,764 per claim in 2003. However, the amount of information in these tables is difficult to assimilate, and so we have categorized the state average

benefits per claim into the categories shown in Table 5B.

The entries in Table 5B indicate that some states consistently have cash benefits that are higher than the national average. No jurisdiction was consistently well above (that is more that 50 percent above) the national average. However, three jurisdictions (New York, North Carolina, and the USL&HW) had cash benefits that were either well above or above average (at least 25 percent above) in all six years in the table. Two states (Indiana and Utah) had cash benefits that were well below the national average in all six years, and seven jurisdictions (Arkansas, Hawaii, Idaho, New Hampshire, Oregon, South Dakota, and Wisconsin) were well below or below average in all the years with data. There were 14 states that were near the national average in all vears in the table. The most variable state in terms of cash benefits per 100,000 workers was the District of Columbia which ranged from average in one year to well above the national average in another year.

Cash Benefits Per 100,000 Workers. The information in Table 5, Column (7) is presented in a format that facilitates interstate comparisons among states in the cash benefits of all types per 100,000 workers. The range in 2003 was from \$98,561,264 in the Longshore and Harbor Workers program to \$9,155,375 in Indiana per 100,000 workers in 2003.

The information in Table 1, Column (7) and the previously published data on the national averages for cash benefits jurisdictions for nine years are interesting, including the evidence of an increase in the national average from \$19,814,624 per 100,000 workers in 1995 to \$25,646,442 per 100,000 workers in 2003. However, the amount of information in these tables is difficult to assimilate, and so we have categorized the state total benefits per 100,000 workers into the categories shown in Table 5C.

The entries in Table 5C indicate that some states consistently pay more cash benefits per 100,000 workers than the national average. Three jurisdictions (Alaska, California, and the USL&HW program) were consistently well above (that is more that 50 percent above) the national average. In New York the TTD cash benefits per 100,000 workers were above the national average (at least 25 percent about the national average) or well above the national average in all six years. In contrast, TTD cash benefits per 100,000 workers were well below the national average for all six years for Arkansas, Indiana, and Utah and below average or well below average in eight states (Alabama, Arizona, the District of Columbia, Kansas, New Mexico, South Dakota, Virginia, and Wisconsin) for 1998 to 2003. In 12 states, the TTD cash benefits per 100,000 workers were near the national average in every year with data. There were three states where the averages relative to the national average changed by more than one category over the six years. Nevada and Rhode Island's cash benefits were above or well above the national average in the first two years before dropping to average in the last four years. Texas' cash benefits were average in 1998, dropped to below average from 1999-2002, and dropped again in 2003 to well below average.

#### **Medical Benefits in All Cases**

**Frequencies.** In addition to the four types of cases with cash benefits, there are workers' compensation cases that pay medical benefits but no cash benefits. These medical-only cases typically involve relatively minor injuries that require medical treatment but that do not result in enough lost days for the worker to meet the waiting period for TTD benefits. These medical-only cases are relatively common. In 2003, for example, when the national averages of cases per 100,000 workers were 812 TTD, 494 PPD, 11.7 PTD, and 3.9 fatal cases (for a total of 1,322 cases per 100,000 workers paying cash benefits), there were an additional 3,702 medical only cases per 100,000 workers.

The sum of the cases paying cash benefits and cases paying medical benefits only in 2003 was 5,024 cases per 100,000 workers, as shown in Table 6, Column (1).<sup>2</sup> Factors such as the prevalence of high-risk industries and the legal standards used to determine whether an injury qualifies for workers' compensation benefits affect the frequency of compensable cases in various jurisdictions. These and other factors are reflected in the substantial interjurisdictional variations in the prevalence of total claims shown in Table 6, Column (1). In 2003, the range was from 10,810 total claims per 100,000 workers in the USL&HW program to 1,315 total claims per 100,000 workers in the District of Columbia.

Table 6, Column (1) and previously published data provide considerable useful information, including the decrease in the national average from 7,115 total claims per 100,000 workers in 1995 to 5,024 per 100,000 workers in 2003.

Examination of differences among states is facilitated by the information in Table 6A, which categorizes states in terms of their frequency of total claims relative to the national average for total claims in each year. Only the USL&HW program had total frequencies that were well above the national average in all years between 1998 and 2003, but five other jurisdictions (Alaska, Idaho, Maine, Montana, and Wisconsin) had

total frequencies that were above average or well above average in all six years with data. In contrast, only the District of Columbia was well below average in all years, and only Maryland and New York were below average in all six years in terms of their total claims compared to the national average. There were 27 states that had total claim rates near the national average in all six years. The limited volatility at this level of aggregation is reinforced by the few number of states that varied between categories over the six years. There were two states (Idaho and Montana) that were above average or well above average in all six years; seven states (California, Indiana, Oregon, Pennsylvania, Rhode Island, South Dakota, and Utah) that were near average or above average in all years; and three states (New Jersey, Texas and Virginia) that were near average or below average in all six years. only state where the state's averages relative to the national average changed by more than one category over the six years was Nevada, where the state's total frequencies were near the national average in one year and well above or above the national average in the other years.

Average Medical Benefits per Claim. Medical benefits are paid both in cases in which the worker receives cash benefits and in medical-only cases, in which the worker has medical expenses because of the work-related injury or disease but the worker does not qualify for cash benefits. The averages for medical benefits in a jurisdiction will be affected *inter alia* by the general cost of medical care in the state, the use of managed care in the workers' compensation program, the use of medical fee schedules, and (arguably) the decision about whether the worker or the employer controls the choice of the treating physician.

These factors help explain the considerable variations among states in the averages for medical benefits in total cases (medical-only cases plus cases with cash as well as medical benefits) shown in Table 6, Column (4). The range of average medical benefits in 2003 was from \$14,110 per case in Delaware to \$2,352 per case in Rhode Island.

The information in Table 6, Column (4) and previously published data on the averages of medical benefits for all claims for 47 jurisdictions for nine years are valuable, including the evidence of the increase in the national average from \$2,767 per case in 1995 to \$6,579 per claim in 2003. However, the amount of information in these tables is difficult to assimilate, and so we have categorized the state average medical benefits per claim into the categories shown in Table 6B.

The entries in Table 6B indicate that some states consistently have medical benefits that are higher than the national average. There were no states that were well above the national averages for medical benefits for all six years. Three jurisdictions (Alaska, California, and Texas) were above or well above the national average of medical benefits for all years. One state (Indiana) was consistently well below the national average for medical benefits, and five states (Idaho, Massachusetts, Michigan, Rhode Island, and Utah) were below average or well below average for medical benefits in all six years. Most states were relatively stable in terms of their medical benefits compared to the national average: eight states were near average in all six years. The most volatile jurisdictions were Delaware, Florida, Kentucky, Montana, and the USL&HW (which varied between average and well above average).

Medical Benefits Per 100,000 Workers. Table 6, Column (7) provides the medical benefits per 100,000 workers for cases receiving medical benefits in medical-only cases or in cases with cash benefits for the 47 jurisdictions in our study for the year 2003. The range of medical benefits per 100,000 workers in 2003 was from \$88,479,217 in Alaska to \$11,256,455 in the District of Columbia.

The information in Table 6, Column (7) and previously published data on the medical benefits per 100,000 workers for 47 jurisdictions for nine years are instructive, including the evidence of an increase in the national average from \$19,177,813 in 1995 to \$32,639,059 in 2003. However, the amount of information in these tables is difficult to assimilate, and so we have categorized the state medical benefits per 100,000 workers into the categories shown in Table 6C.

The entries in Table 6C indicate that some states consistently pay more medical benefits per 100,000 workers than the national average. Two jurisdictions (Alaska and the USL&HW program) were consistently well above (that is more that 50 percent above) the national average from 1998 to 2003. In contrast, the District of Columbia had medical benefits per 100,000 workers that were well below the national average in all six years. In five other jurisdictions (Indiana, Massachusetts, New Jersey, Rhode Island, and Utah) medical benefits per 100,000 workers were below or well below the national average from 1998 to 2003. There were twelve states with medical benefits that were near the national average in all six years. The states were relatively stable in terms of the relationship between their medical benefits per 100,000 workers and the national averages for various years. The most volatile states were Delaware, Florida, Kentucky, Montana, and New Hampshire where medical benefits relative to the national average varied between average and well above

average in the six years reported; Maryland, where medical benefits relative to the national average varied between well below average and average; and Nevada, where medical benefits relative to the national average ranged between below average and above average.

#### Conclusions

The 2003 data in Tables 1 to 6, plus similar data for 2002 in Blum and Burton (2006b), 2001 in Blum and Burton (2006a), 2000 in Blum and Burton (2004), and earlier data from 1995 to 1999 in Blum and Burton (2002) and Blum and Burton (2003) indicate that states differ widely in the frequency, average benefits, and benefits per 100,000 workers for four different types of cash benefits and for medical benefits. One particularly striking result is the decline in the total frequency (cases paying cash benefits and/or medical benefits) from 7,115 cases per 100,000 workers in 1995 to 5,024 cases per 100,000 workers in 2003. Another compelling result is the substantial variations among jurisdictions in the frequencies and benefits of the various types of cash and medical benefits.

#### **ENDNOTES**

- 1. The methodology used to produce the data in this article is explained in Burton and Blum (2007 25-31).
- 2. The NCCI publishes average medical benefits for medical only cases, for cases with cash benefits, and for all cases. In states with a short waiting period, the medical only cases involve relatively minor injuries and therefore the average medical benefits for the medical only cases as well as the averages for the cases with cash benefits are artificially low compared to states with longer waiting periods. Using the average medical benefits for all cases removes this artificial impediment to interstate comparability.

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	remporary Total Frequency	State as Percentage of U.S. Average	Kank Among 47 Jurisdictions	l emp. l otal Average Benefits (\$)	State as Percentage of U.S. Average	Kank Among 47 Jurisdictions (6)	lemp. lotal (\$) Per 100,000 Workers	State as Percentage of U.S. Average	Kank Among 47 Jurisdictions
		<del>(</del> )	6)	(£)	(2)	6)	5	(2)	6)
Alabama	714	87.9	59	4,588	91.7	23	3,275,607	83.2	27
Alaska	1,651	203.3	4 ;	4,269	85.3	7 28	7,048,179	179.1	ကျွံ
Arizona	209	70.1	- t	7,750	4. g	7 4 6	1,279,978	32.5	4 4
Arkansas	024	20.0	ر م	3,111	02.1	4 c	1,941,030	4 4 5.0 4 5. 4	4 t
California	7,718	150.0	٥٥	3,733	75.0	ος Ος (	4,5/1,154	176.1	<u>.</u> 2
Colorado	723	89.0	87,	7,738	0.4°C	7 .0	5,594,923	142.2	- 6
Connecticut	930	114.5	2 3	3,765	75.2	35	3,501,903	0.68	23
Delaware	1,079	132.9	- !	5,196	103.8	16	5,606,484	142.4	10
Dis. Of Columbia	336	41.7	47	3,836	76.6	32	1,300,279	33.0	46
Florida	006	110.8	8 ;	6,751	134.9	ကဖ	6,075,900	154.4	- 0
Georgia	208	62.5	4 '	6,460	129.1	တ (	3,281,933	83.4	5 -
Hawaii	1,728	212.8	2 0	3,627	72.5	38	6,267,443	159.2	သ
Idaho	1,190	146.5	∞ ;	6,669	133.2	4 (	7,935,840	201.6	7 5
Illinois	654	80.5	98	6,502	129.9	∞	4,252,288	108.0	20
Indiana	671	82.6	8	4,278	85.5	27	2,870,571	72.9	38
lowa	827	101.8	24	3,370	67.3	36	2,787,195	70.8	40
Kansas	277	71.0	40	5,185	103.6	17	2,991,997	76.0	35
Kentucky	750	92.3	27	4,345	86.8	25	3,258,695	82.8	28
Louisiana	688	84.7	32	5,025	100.4	18	3,456,969	87.8	24
Maine	1,031	126.9	13	6,343	126.7	10	6,539,479	166.2	4
Maryland	695	85.6	90	4,406	88.0	24	3,061,862	77.8	33
Massachusetts	1.021	125.7	4	4.735	94.6	20	4.834.312	122.8	4
Michigan	910	112.0	19	6,604	131.9	9	6,009,286	152.7	80
Vinnesota	876	107.9	22	2.485	49.6	46	2,176,860	55.3	43
Mississippi	953	117.3	17	4.617	92.2	22	4.400.423	111.8	5 6
Missouri	792	97.5	56	5.641	112.7	14	4.467.887	113.5	17
Montana	1.178	145.0	o	3.813	76.2	33	4.491.714	114.1	16
Nebraska	552	089	42	4.223	84.4	29	2.331.275	59.2	42
Nevada	840	103.4	23	3,787	75.7	34	3.181.080	80.8	30
New Hampshire	1.116	137.4	19	2,634	52.6	. 4	2,939,983	74.7	37
New Jersev	069	85.0	31	6,070	121.3	= ==	4.188,300	106.4	21
New Mexico	672	82.7	33	4 758	95.1	6	3 197 090	81.2	29
New York	629	77.4	38	3,909	78.1	3.	2.458.761	62.5	4
North Carolina	512	63.0	43	6.519	130.2		3.337.728	84.8	25
Oklahoma	817	100.6	25	4.332	86.5	26	3.539.134	6.68	22
Oregon	1.266	155.9	22	2.501	50.0	45	3.166.266	80.4	31
Pennsylvania	286	121.5	16	5,722	114.3	5 5	5,647,614	143.5	
Rhode Island	1684	207.3		3,633	72.6	37	6.117.972	155.4	ပ
South Carolina	650	80.0	37	8.264	165.1	; -	5,371,375	136.5	13
South Dakota	686	121.8	12	2.886	57.7	43	2.854.254	72.5	39
Tennessee	658	81.0	35	6.623	132.3	.co	4,358,146	110.7	19
Fexas	495	6.09	45	800.9	120.0	12	2,973,960	75.6	36
USL&HW	2.385	293.7	· —	5,257	105.0	1 5	12,537,945	318.6	-
Utah	891	109.7	21	3,360	67.1	40	2,993,808	76.1	34
Vermont	1,192	146.8	7	4,669	93.3	21	5,565,602	141.4	12
Virginia	465	57.3	46	3,943	78.8	30	1,833,511	46.6	45
Wisconsin	1,055	129.9	12	2,942	58.8	42	3,103,810	78.9	32
National Avg	812			5 006			3 935 843		
anomal Avg.	2 0			0,00		_	0,000,0		

			Tak	ole 2 - Permanen	Table 2 - Permanent Partial Benefits in 2003	in 2003			
	Permanent Partial Frequency (1)	State as Percentage of U.S. Average (2)	Rank Among 47 Jurisdictions (3)	Perm. Partial Average Benefits (\$) (4)	State as Percentage of U.S. Average (5)	Rank Among 47 Jurisdictions (6)	Perm. Partial (\$) Per 100,000 Workers (7)	State as Percentage of U.S. Average (8)	Rank Among 47 Jurisdictions (9)
Alabama	280	56.7	37	38,385	88.1	52	10,747,900	57.8	37
Alaska	523	105.9	13	56,547	129.7	12	29,574,279	159.2	4
Arizona	276	55.9	38	27,565	63.2	39	7,607,997	40.9	42
Arkansas	300	60.7	35	22,980	52.7	42	6,894,146	37.1	44 6
California	1,121	227.0	- 8	27,555	63.2	04 c	30,889,155	166.2	<u>.</u>
Colorado	399	80.8	7 73	30,523	70.0	χ, <del>(</del>	12,178,554	65.5 0.70	& 4 4 C
Delaware	484 404	90.0 8.10	3 -	71 560	164.2	<u>n</u> u	23,373,469	17.5	5 5
Dis Of Columbia	123	01.0	30	78,037	179.0	ο 4	9 598 520	5.17	40
Elorida	321	65.0	÷ 6	31 170	71.5	t 68	10 005 570	53.2	0 6
Georgia	298	60.3	8 K	57,429	131.8	3 =	17,113,842	92.1	25
Hawaii	563	114.0	ွ	37,585	86.2	27	21,160,239	113.9	15
Idaho	245	49.6	4	37,820	86.8	26	9,265,935	49.9	4
Illinois	262	120.9	7	36,387	83.5	28	21,722,964	116.9	13
Indiana	286	62.6	35	19,899	45.7	46	5,691,223	30.6	46
Iowa	536	108.5	7	34,847	80.0	29	18,677,964	100.5	18
Kansas	547	110.7	10	22,183	50.9	45	12,133,908	65.3	35
Kentucky	328	66.4	78	49,797	114.3	16	16,333,338	87.9	28
Louisiana	261	52.8	40	68,849	158.0	9	17,969,497	2.96	20
Maine	172	34.8	45	140,019	321.3	_	24,083,283	129.6	တ
Maryland	394	79.8	25	45,480	104.3	21	17,919,254	96.4	21
Massachusetts	305	61.8	30	58,379	133.9	တဖ	17,805,527	95.8	22
Micnigan	13.1	72.5	9 %	87,867	201.6	ო დ	11,510,589	61.9	30
Missississi		7.7.	9 6	10,04	104.7	8 %	17,309,221	0.00	47
Mississippi	300 840	170,1	/7	42,323 22,703	97.0	7 5	19,363,304	00.0	30
Montana	240	161.8	רעה	33,005	75.7	3 F	26.370.995	141.9	. ^
Nebraska	466	94.3	ο <u>τ</u>	32,944	75.6	- c	15 352 056	82.6	. 23
Nevada	501	101.4	9 9	48.414	111.1	1 6	24.255.414	130.5	· ∞
New Hampshire	286	57.9	32	54,579	125.2	15	15,609,514	84.0	29
New Jersey	585	118.4	80	30,120	69.1	36	17,620,200	94.8	23
New Mexico	405	82.0	21	34,058	78.1	30	13,793,516	74.2	33
New York	526	106.5	12	61,534	141.2	œ	32,366,832	174.2	2
North Carolina	396	80.2	24	66,774	153.2	7	26,442,504	142.3	9
Oklahoma	925	187.3	က	31,047	71.2	34	28,718,311	154.6	2
Oregon	613	124.1	တ (	27,675	63.5	္တ "	16,964,775	91.3	56
Pennsylvania Phodo Iolond	777	0.09 7.09	7 6	100,816	231.3	7 (	46 669 054	123.2	- 6
South Carolina	7.33 8.33	00.0	8 5	33,740	8.721 05.7	2 2	10,000,034	1.00°.7	7 7
South Dakota	262	53.0	t 68	22.375	51.3	3 4	5.862.250	31.5	- 4 - 5
Tennessee	472	95.6	8 6	38,635	98.0	24:	18,235,787	98.1	<u></u> 6
Texas	405	82.0	21	17,634	40.5	47	7,141,770	38.4	43
USL&HW	1,035	209.5	2	57,736	132.5	10	59,756,760	321.6	~
Utah	178	36.0	44	27,333	62.7	41	4,865,291	26.2	47
Vermont	427	86.5	20	48,549	111.4	17	20,730,347	111.6	16
Virginia	185	37.5	43	54,874	125.9	4	10,151,598	54.6	38
Wisconsin	515	104.3	15	28,141	64.6	37	14,492,615	78.0	32
National Avg.	494			43,586			18,581,474		
		:							
Note: National A	verage based o	Note: National Average based on 46 jurisdictions (excluding USL&HW).	excluding USL&HV	( <u>`</u> )					

	Permanent	27,770							
	Total Frequency (1)	State as Percentage of U.S. Average (2)	Rank Among 47 Jurisdictions (3)	Perm. Total Average Benefits (\$) (4)	State as Percentage of U.S. Average (5)	Rank Among 47 Jurisdictions (6)	Perm. Total (\$) Per 100,000 Workers (7)	State as Percentage of U.S. Average (8)	Rank Among 47 Jurisdictions (9)
Alabama	6.3	53.7	18	205,603	78.7	27	1,295,297	53.9	22
Alaska	24.0	204.5	2	94,660	36.2	39	2,271,845	94.5	6
Arizona	2.0	17.0	37	187,226	71.6	31	374,451	15.6	42
Arkansas	7.7.	26.4	د ع	246,980	94.5	73	765,637	31.9	30
California	44.0 4.1	3/4.9	- 1	196,497	75.7	53	8,645,868	359.8	- ,
Colorado	7. <del>4</del>	1.04	77	334,110	67.7	0 5	1,570,319	00°C	<u> </u>
Connecticut	4. v	9.04 9.09	0 6	0.90 4443	27.70	င္ပင္	7 517 502	29.0	32
Delaware Dis Of Columbia	ی 0.0 م	25.0 15.3	32	839, 194 888 646	320.0	n c	7,517,582	8. 8.	~ 4
DIS. OI COIUIIDIA	0.1	177.0	<del>,</del> 4	227 383	0.59.9 0.70	2 7	1,399,363	90.0 160.8	<u>o</u> c
Georgia	5.0	42.6	23 °	258.364	0.70	2 2	1,291,819	53.8	23 2
Hawaii	5.5	48.6	2 2	92,592	37.4	38	556.870	23.2	3 %
Idaho	0.0	0.0	: 4		0.0	9 4	0	0.0	3 4
Illinois	5.0	42.6	23	293,364	112.2	15	1,466,819	61.0	18
Indiana	1.0	8.5	43	137,257	52.5	36	137,257	5.7	43
Iowa	2.5	21.3	35	322,385	123.3	13	805,963	33.5	29
Kansas	3.0	25.6	32	172,465	0.99	34	517,395	21.5	4
Kentucky	12.0	102.3	7	179,854	68.8	32	2,158,250	8.68	10
Louisiana	0.9	51.1	19	269,524	103.1	18	1,617,144	67.3	15
Maine	2.3	19.6	36	331,040	126.6	12	761,392	31.7	31
Maryland	2.8	23.9	<del>3</del> 8	454,747	174.0	4 (	1,273,291	53.0	25
Massachusetts	5.0	42.6	8 8	268,078	102.6	1g	1,340,390	8. cc	2 2
Minnesota	ი დ ი დ	45.7 78.9	4 ¢	233,422	90.9 80.3	22 25	1,343,137	23.9 7.1 A	20
Mississippi	5.0	57.1	4 C	77 635	29.7	2 4	520,022	5. 5.	0- 4
Missouri	. 4 . c	38.3	28	364.107	139.3	. ^	1,638,481	68:2	<u>4</u>
Montana	0.0	0.0	4		0.0	44	0	0.0	4
Nebraska	3.8	32.4	30	331,487	126.8	17	1,259,649	52.4	56
Nevada	7.0	59.6	4	358,801	137.3	8	2,511,607	104.5	80
New Hampshire	14.0	119.3	9	85,082	32.5	40	1,191,145	49.6	28
New Jersey	4.0	34.1	59	347,472	132.9	o ,	1,389,888	57.8	19
New Mexico	6.5	55.4	17	103,331	39.5	37	671,652	27.9	32
New York	0.0	76.7	0. 5	191,692	73.3	9, 7	1,725,228	8.17	7 9
North Carolina Oklabomo	0.0	70.7	⊇ ⊂	267,465	10.0	- 4	2,587,305	107.7	о ч
Original		17.0	37	260,230	2.00	2 6	521,132	5. 5.	ာ တ္တ
Pennsylvania	2.0	17.0	37	927, 192	354.7	3 -	1 854 384	77.2	7 8
Rhode Island	0.0	0.0	4		0.0	44	0	0.0	: 4
South Carolina	16.0	136.3	4	198,663	76.0	28	3,178,604	132.3	က
South Dakota	7.0	9.69	41	441,933	169.1	5	3,093,531	128.7	4
Tennessee	7.2	61.4	13	177,046	67.7	33	1,274,729	53.0	24
lexas	15.0	127.8	. c	45,187	17.3	43	677,805	28.2	첫 :
USL&HW	0.0	0.0	4 ¢	270 404	0.0	44	0 426	0.0	4 6
Vermont	υ.	12.8 85.3	7 <sup>4</sup> o	3/3,424 69 005	147.9 2.80	0 5	500, 136 680,046	23.3	37
Verilionic	0.0	200.2	0 6	206,903	1.02.4	24 C	009,040	70.7	3 2
Wisconsin	2.0	17.0	37	293,742	112.4	04 <del>L</del>	587,484	24.5 24.4	38
National Avg.	11.7			261,407			2,403,239		
A legistry	boach operation	Note: National Average based on 48 initialistic and property (AMV)	IN SOLIDITIONS	(1)					

				Table 4 - Fata	Table 4 - Fatal Benefits in 2003				
	Fatal Frequency (1)	State as Percentage of U.S. Average (2)	Rank Among 47 Jurisdictions (3)	Fatal Average Benefits (\$) (4)	State as Percentage of U.S. Average (5)	Rank Among 47 Jurisdictions (6)	Fatal Cash (\$) Per 100,000 Workers (7)	State as Percentage of U.S. Average (8)	Rank Among 47 Jurisdictions (9)
Alabama	0.9	152.5	4	101,630	52.4	43	609,782	84.0	27
Alaska	. 55 5	134.7	10	255,946	132.0	5 5	1,356,516	186.9	<b>~</b> 6
Arkansas	ာ ထ က် ထ	172.8	<del>,</del> "	57,771	2.1.01	47	392,165	1.12	43
California	5.0	127.1	, =	102,306	52.8	4 4	511,530	70.5	34
Colorado	4.2	106.8	19	211,989	109.3	23	890,353	122.7	19
Connecticut	2.6	66.1	37	394,895	203.7	7	1,026,726	141.4	15
Delaware	2.0	50.8	42	301,819	155.7	12	603,638	83.2	29
Dis. Of Columbia	0.4	101.7	20	1,467,727	757.0	- ;	5,870,908	808.8	7 7
Florida	0.4 0.7	101.7	20 1 1	90,479	46.7	4 %	361,916	49.9 83.4	44 c
Georgia Hawaii	n e	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	3 - 2	163.571	84.4 4.4	8 8	588 857	. 18 1. 1. 1.	30 8
Idaho	5.5	139.8	j &	122,542	63.2	36	673,980	92.8	24
Illinois	3.8	9.96	29	211,992	109.3	22	805,571	111.0	22
Indiana	4.0	101.7	20	114,081	58.8	40	456,324	62.9	39
lowa	8.6	9.96	29	327,424	168.9	10	1,244,210	171.4	10
Kansas	0.4	101.7	20	162,406	83.8	32	649,622	89.5	26
Kentucky	4. a	109.3	Σ <	193,862 205,660	100.0	7 6	833,608	114.8	12 +
Louisiaria Maine	0.0 0.4	86.4	33 4	126,048	.00.1 65.0	37	1,233,962	59.0	42
Maryland	, c,	28.5	8 4	253,869	130.9	16	583,899	80.5 5.4	31
Massachusetts	2.5	63.5	38	193,860	100.0	28	484,651	8.99	36
Michigan	2.0	50.8	42	161,997	83.6	33	323,994	44.6	47
Minnesota	2.0	50.8	42	242,582	125.1	17	485,164	8.99	35
Mississippi	0.0	152.5	4 4	80,522	2.14 3.05	46	483,132	66.6	37
Montana	o. e	127.1 152.5	_ <	376 500	194.5	<u>o</u> «	7 259 000	311.2	7 %
Nehraska	0.0 O.O	101.7	† 5	325 491	167.9	° <del>-</del>	1.301.962	179.4	ာထ
Nevada	0.4	101.7	8 8	474,271	244.6	. 4	1,897,084	261.3	) 4
New Hampshire	3.8	9.96	29	85,332	44.0	45	324,262	44.7	46
New Jersey	2.0	50.8	42	274,199	141.4	4	548,398	75.5	33
New Mexico	5.5	139.8	∞	144,349	74.5	35	793,917	109.4	23
New York	0.4	101.7	20	224,423	115.8	21	897,692	123.7	9 19
North Carolina	0.4	101.7	20	164,408	84.8	တ္တ ဒ	657,632	90.6	25
Oklanoma	/ / /	127.1	7 7	196,381	101.3 4.03	0 K	1,413,944	138 -	0 2
Pennsylvania	2.0	50.8	- 4	230,706	119.0	19	461.412	63.6	38 -
Rhode Island	2.0	50.8	42	506,447	261.2	က	1,012,894	139.5	16
South Carolina	4.7	119.5	15	123,012	63.4	38	578,155	79.6	32
South Dakota	3.0	76.3	% 5	423,643	218.5	22	1,270,929	175.1	တေ
Tennessee	4. r 4. c	111.8	17	102,695	53.0	41	451,858	62.2	14 4
l exas	5.0	127.1	Ε,	226,432	116.8	07.0	1,132,160	156.0	
USL&HW	37.0 4.0	340.5	- 6	709,907	300.Z 188.9	νσ	1 464 726	30 18.5 201 8	– <b>ເ</b>
Vermont	2.5	63.5	88	423,131	218.2	ာ ဖ	1.057.827	145.7	) <del>1</del>
Virginia	2.1	53.4	14	169,225	87.3	29	355,373	49.0	45
Wisconsin	3.0	76.3	34	151,640	78.2	3 <del>,</del>	454,920	62.7	40
National Avg	6			193 882			725 886		
	ò			700,00		_	000		
Note: National A	verage based o	Note: National Average based on 46 jurisdictions (excluding USL&HW).	excluding USL&H	W).					

			F	able 5 - Cash E	Table 5 - Cash Benefits in 2003				
	All Cash Frequencies (1)	State as Percentage of U.S. Average (2)	Rank Among 47 Jurisdictions (3)	All Cash Benefits (\$) (4)	State as Percentage of U.S. Average (5)	Rank Among 47 Jurisdictions (6)	Cash (\$) Per 100,000 Workers (7)	State as Percentage of U.S. Average (8)	Rank Among 47 Jurisdictions (9)
Alabama	1,006	76.1	38	15,829	80.1	33	15,928,586	62.1	40
Alaska	2,203	166.7	4	18,268	92.4	24	40,250,819	156.9	က
Arizona	850	64.3	4 4	11,931	60.4 4.4	4 -	10,141,591	39.5	4 . 4 r
Arkansas California	934	180.7	4 - c	10,701	0.4.0 - 7.4.0	44 c	9,993,655	39.0	0° C
Colorado	1,131	85.6	3.4	17 892	90.5	25	20 234 149	78.9	32
Connecticut	1.421	107.5	. 6	20,136	101.9	18	28.621.443	111.6	13 (
Delaware	1,389	105.1	15	21,999	111.3	12	30,556,249	119.1	2 2
Dis. Of Columbia	468	35.4	47	39,267	198.7	_	18,369,270	71.6	37
Florida	1,242	94.0	24	16,352	82.7	31	20,308,897	79.2	30
Georgia	816	61.7	45	27,336	138.3	2	22,292,704	86.9	26
Hawaii	2,300	174.0	က	12,422	62.9	38	28,573,409	4.11.	4 (
Idaho	1,441	109.0	75	12,409	62.8 11.3 F	39	17,875,755	69.7	38
IIIIIOIS	062	90.0	70	0 517	113.0	- 97	26,247,042	36.7	2 7
lowa	369	103.6	90 4	17 173	4.0.5 0.08	2 6	23,515,332	91.7	÷ 60
Kansas	1.131	85.6	30	14.406	72.9	32	16.292.922	63.5	36
Kentucky	1,094	82.8	32	20,638	104.4	16	22,583,891	88.1	25
Louisiana	961	72.7	40	25,263	127.8	6	24,277,572	94.7	20
Maine	1,209	91.4	26	26,320	133.2	9	31,812,718	124.0	6
Maryland	1,094	82.8	33	20,874	105.6	14	22,838,306	89.1	24
Massachusetts	1,334	100.9	78	18,346	92.8	22	24,464,880	95.4	78
Michigan	1,048	79.3	36	18,303	92.6	23	19,187,006	8.47	4 6
Mississippi	1,267	95.9	- 6	17,184 15,745	86.9	3.4	20.967.012	ο. 9.4.α α.τα	77
Missouri	1,532	124.2	<u>_</u> o	16.072	. 10	t 08	26,381,435	9.10	17
Montana	1.983	150.0	ာ ဖ	16.703	84.5	30	33.121.709	129.1	. 0
Nebraska	1,026	77.6	37	19,736	6.66	19	20,244,942	78.9	31
Nevada	1,352	102.3	17	23,554	119.2	10	31,845,185	124.2	80
New Hampshire	1,420	107.4	4	14,132	71.5	36	20,064,904	78.2	33
New Jersey	1,281	6.96	20	18,538	93.8	21	23,746,786	97.6	22
New Mexico	1,089	82.4	34	16,948	82.8	29	18,456,175	72.0	36
New York	1,168	88.4	28	32,062	162.2	ကဖ	37,448,513	146.0	4 1
North Carolina	921	69.7	42	35,858	181.4	7 7	33,025,229	128.8	<b>~</b> 1
Oklanoma	1,759	133.0	v 1	20,672	104.6	ე ე	36,352,541	141.7	ဂ ၀
Denneylvania	1,000	92.7	25	25,327	108.7	ç «	30 848 642	, c , c , c	70
Rhode Island	1,985	150.2	, rc	11.989	60.7	40	23.798.920	92.8	2- 2
South Carolina	1,189	89.9	27	25,793	130.5	2.	30,659,839	119.5	; <del>-</del>
South Dakota	1,261	95.4	22	10,373	52.5	45	13,080,964	51.0	42
Tennessee	1,142	86.4	29	21,304	107.8	13	24,320,520	94.8	19
Texas	920	9.69	43	12,963	65.6	37	11,925,695	46.5	43
USL&HW	3,457	261.5	<del>-</del>	28,511	144.3	4	98,561,264	384.3	<b>~</b> !
Utah	1,075	81.3	35	9,199	46.5	47	9,883,961	38.5	46
Vermont	1,032	123.4	2 \$	17,188	0.70	7 7	28,042,822	109.3	2 7
Virginia	658 1 575	4 4 9.8 8.0 1	0 <del>-</del>	20,578 11,837	104.1	1,	13,538,320	52.8	- 4 - ሌ
1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	5.	7.6	=	t 	9.	7	6,000,00	1.5.1	3
National Avg.	1,322			19,764			25,646,442		
I chelle	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	of and the first of the	0 0 0						
ואסופי ואמוסוימי	Average nases of	1 +0 julisalcuolis (excludilig OSERTIV)	Acidaning Cores	_					

				Table 6 - Medi	Table 6 - Medical Benefits in 2003	03			
	Total Frequency (1)	State as Percentage of U.S. Average (2)	Rank Among 47 Jurisdictions (3)	Avg. Medical Benefits Per Case (\$) (4)	State as Percentage of U.S. Average (5)	Rank Among 47 Jurisdictions (6)	Medical Benefits Per 100,000 Workers (\$) (7)	State as Percentage of U.S. Average (8)	Rank Among 47 Jurisdictions (9)
Alabama	5,107	101.7	31	8,214	124.9	10	41,947,103	128.5	o
Alaska	7,090	141.1	2	12,479	189.7	7 9	88,479,217	271.1	- 6
Arizona	5,492	109.3 103.5	7 5 5	4,698 5 354	4.17	æ 6	25,799,663	79.0	
California	6.502	129.4	10	8.758	133.1	22	56.944.516	174.5	9
Colorado	5,978	119.0	16	4,088	62.1	. 4	24,438,367	74.9	38
Connecticut	4,690	93.4	35	5,044	7.97	33	23,654,431	72.5	41
Delaware	4,813	92.8	34	14,110	214.5	_	67,911,430	208.1	က
Dis. Of Columbia	1,315	26.2	47	8,560	130.1	7	11,256,455	34.5	47
Florida	5,164	102.8	30	8,326	126.6	o (	42,995,464	131.7	ထင္
Georgia	4,073	08.7	93 33	6,209 7 955	4. 4. 4. 4. 4. 4. 4. 4.	9 K	23,289,000	75.0	37
Idaho	7.260	96.4 144.5	g e:	4,835 405.8	53.3	. 4 	25 436 700	9.67	. 85 45
Illinois	4,064	6.08	40	6,460	98.2	16	26,254,325	80.4	30
Indiana	6,166	122.7	12	3,271	49.7	45	20,168,108	61.8	42
Iowa	5,475	109.0	24	5,217	79.3	31	28,561,548	87.5	25
Kansas	5,602	111.5	50	4,658	70.8	39	26,091,655	79.9	31
Kentucky	5,768	114.8	φ (	10,425	158.5	ကဖ	60,133,298	184.2	დ ද
Louisiana	3,777	130.2	74	8,410	127.8	∞ ç	31,766,085	97.3	∞ ¢
Maryland	3.518	70.07	43	7,776	118.2	120	27,355,892	0. 60 6. 60 6. 60	2 82
Massachusetts	4,508	89.7	36	3,255	49.5	1 46	14,675,764	45.0	45
Michigan	5,475	109.0	24	3,384	51.4	4	18,529,642	56.8	44
Minnesota	5,859	116.6	17	6,178	93.9	20	36,196,902	110.9	13
Mississippi	5,453	108.5	26	5,786	87.9	24	31,549,654	96.7	19
Missouri	5,094	101.4	32	5,437	82.6	27	27,695,556	84.9	27
Montana	8,149	162.2	2 5	8,749	133.0	တင်	71,295,601	218.4	7 6
Nebraska	5,404 7,266	07.0	/7	0,741	S. 78	ç ç	31,024,095	- 300	20
New Hampshire	6.040	120.2	+ <del>7</del>	8.215 214	04.0	9 6	49.613.170	152.0	- 2
New Jersey	4,004	79.7	. 4	6,029	91.6	22 5	24,140,116	74.0	36
New Mexico	5,328	106.1	28	4,872	74.1	36	25,956,976	79.5	32
New York	3,134	62.4	46	6,330	96.2	17	19,838,220	8.09	43
North Carolina	4,236	84.3	88	6,278	95.4	2 9	26,593,608	81.5	59
Oklahoma	5,492	109.3	22 °	6,987	106.2	15	38,372,331	117.6	70
Oregon	6,760	124.0	o <del>1</del>	0,031	00.00	37	30,069,360	0.00	- 60
Rhode Island	5,572	112.9	- 6	2,352	35.8	47	13 340 544	40.9 9.09	46
South Carolina	4,355	86.7	37	6,989	106.2	<del>+</del>	30,437,279	93.3	22
South Dakota	6,732	134.0	6	5,185	78.8	32	34,905,420	106.9	41
Tennessee	5,529	110.1	21	6,074	92.3	21	33,582,328	102.9	16
Texas	3,256	64.8	45	9,135	138.9	4	29,743,560	91.1	24
USL&HW	10,810	215.2	← (	5,921	0.06	23	64,006,010	196.1	4 ;
Utah	6,122	121.9	5 7	3,941	59.9	42	24,125,447	73.9	0 7
Vermont	6,093	121.3	4 ;	5,311	80.7	S (	32,359,863	99.1	\ L
Virginia	3,490 0,830	09.0 136.0	4 ~	7,261	75.5	Ξ ¥	33 931 440	104.0	35 15
			•					) : :	2
National Avg.	5,024			6,579			32,639,059		
Note: National A	verage based o	Note: National Average based on 46 inrisdictions (excluding USL &HW)	VH% ISI 18H	(A					
			>						

Tempora	ry Total F		le 1A Relative	to Natio	nal Averag	je	Temp		Tab al Averagative to Na			er Case	
	1998	1999	2000	2001	2002	2003	-	1998	1999	2000	2001	2002	2003
Alabama	0	0	0	0	0	0							
Alaska	++	++	++	++	++	++	Alabama	0	0	0	0	0	0
Arizona	0	0	-	-	-	-	Alaska	-	-	0	0	0	0
Arkansas	0	0	0	0	0	0	Arizona	-					
California	0	+	0	+	+	+	Arkansas	-	-	-	-	-	-
Colorado	-	0	0	0	0	0	California		-	-	0	0	0
Connecticut	+	0	0	0	0	0	Colorado	0	0	0	0	0	++
Delaware	+	+	+	+	+	+	Connecticut	0	0	-	-	-	0
Dis. Of Columbia							Delaware	0	0	0	0	0	0
Florida	0	0	0	0	0	0	Dis. Of Columbia	-	-	-	-	-	0
Georgia	-	-	-	-	-	-	Florida	+	+	+	+	+	+
Hawaii	++	++	++	++	++	++	Georgia	0	+	0	0	0	+
Idaho	++	++	+	++	+	+	Hawaii	0	0	0	0	-	-
Illinois	0	0	0	0	0	0	Idaho	++	+	0	0	+	+
Indiana	0	0	0	0	0	0	Illinois	0	0	0	+	+	+
	0	0	0	0	0	0	Indiana	0	0	0	0	0	0
lowa	U		-		U		lowa	-	-	-	-	-	-
Kansas	-	-	-	-	-	-	Kansas	+	0	0	0	0	0
Kentucky	0	0	0	0	0	0	Kentucky	0	0	0	0	0	0
Louisiana	0	0	0	0	0	0	Louisiana	0	0	0	0	0	0
Maine	+	+	+	+	+	+	Maine	0	0	0	0	0	+
Maryland	0	0	0	0	0	0		0	0	0	0	0	0
Massachusetts	+	+	+	+	+	+	Maryland	-	-		-	-	
Michigan	0	+	+	0	0	0	Massachusetts	+	++	++	++	+	0
Minnesota	0	0	0	0	0	0	Michigan	+	+	+	0	0	+
Mississippi	+	0	0	0	0	0	Minnesota						
Missouri	0	0	0	0	0	0	Mississippi	0	0	0	0	0	0
Montana	0	0	+	+	+	+	Missouri	0	0	0	0	0	0
Nebraska	0	-	_	_	_	_	Montana	0	0	0	-	0	0
Nevada	0	0	0	0	0	0	Nebraska	0	0	0	0	0	0
New Hampshire	++	+	+	+	+	+	Nevada	0	0	0	0	0	0
New Jersey	0	_	· -	· <u>-</u>		0	New Hampshire	-	-	-	-	-	-
New Mexico	0	0	0	0	0	0	New Jersey	+	0	0	0	0	0
	-						New Mexico	0	0	0	0	0	0
New York	0	0	0	0	0	0	New York	0	-	-	-	-	0
North Carolina	-	-	-	-	-	-	North Carolina	+	+	0	0	0	+
Oklahoma	+	+	+	0	0	0	Oklahoma	0	0	0	0	0	0
Oregon	+	+	+	+	++	++	Oregon			-			-
Pennsylvania	0	0	+	0	+	0	Pennsylvania	+	0	0	0	0	0
Rhode Island	++	++	++	++	++	++	Rhode Island	_	-	-	-	-	_
South Carolina	0	-	-	0	0	0	South Carolina	+	++	+	++	++	++
South Dakota	0	0	0	0	0	0	South Dakota	0	_	_	_	_	_
Tennessee	0	0	0	0	0	0	Tennessee	0	+	+	+	+	+
Texas	-	-	-	-	-	-	Texas	+	+	+	+	+	0
USL&HW	++	++	++	++	++	++	USL&HW	+	0	0	0	0	0
Utah	0	0	0	0	0	0	Utah	<u>.</u>	-	-	-	-	-
Vermont	+	+	+	+	+	+	Vermont	0	0	0	0	0	0
Virginia	_	_	_	-	_	-	Virginia	0	0	0	0	0	0
Wisconsin	++	++	++	++	+	+	Wisconsin	-	-	-	-	-	-
Noto:	11	150 10/	more of Net	anal Assa	Mall Abarra	Avoress			450 404			187. II. 41	
Note:	++		more of Natio	_	Well Above	•	Note:	++		more of Nati	•	Well Above	_
	+		0.0% of Natio	_	Above Aver	aye		+		0.0% of Natio	_	Above Ave	rage
	0		0% of Nation	-	Average			0		0% of Natior	•	Average	
	-		% of Nationa	-	Below Aver	_		-		% of Nationa	-	Below Aver	-
			ess of Nation	al Avg.	Well Below	Average				ess of Nation	nal Avg.	Well Below	Average
	N/A	Data Not A	vailable					N/A	Data Not A	vailable			
Source:	Tables 1.1	985 - 1.2003					Source:	Tables 1.1	985 - 1.2003				

Tempo		Tab I Cash Be ative to Na			) Workers		Permanen	nt Partial		le 2A / Relative	to Natio	nal Avera	ge
	1998	1999	2000	2001	2002	2003		1998	1999	2000	2001	2002	2003
							Alabama	-	-	-	-	-	-
Alabama	0	0	0	0	0	0	Alaska	+	+	+	+	0	0
Alaska	+	+	++	++	++	++	Arizona	-	-	-	-	-	-
Arizona							Arkansas	-	-	0	-	-	-
Arkansas	-	-	-				California	++	++	++	++	++	++
California	-	-	0	0	0	0	Colorado	0	0	0	0	0	0
Colorado	-	0	0	0	0	+	Connecticut	0	0	0	0	0	0
Connecticut	0	0	0	0	0	0	Delaware	-	-	-	-	-	-
Delaware	+	+	+	+	+	+	Dis. Of Columbia						
Dis. Of Columbia							Florida	0	-	-	-	-	-
Florida	+	+	+	+	++	++	Georgia	-	-	-	-	-	-
Georgia	-	-	-	-	0	0	Hawaii	0	0	0	0	0	0
Hawaii	+	+	++	++	++	++	Idaho		-	-	-		
Idaho	++	++	++	++	++	++	Illinois	+	+	+	+	0	0
Illinois	0	0	0	0	0	0	Indiana	_	_	_	_	-	-
Indiana	0	0	-	-	-	-	lowa	0	0	0	0	0	0
Iowa	0	0	0	-	-	-	Kansas	0	0	0	0	0	0
Kansas	0	-	-	-	-	0	Kentucky	U	U	U	U	U	U
Kentucky	0	0	0	0	0	0				-	-	-	-
Louisiana	0	0	0	0	0	0	Louisiana	-	-	-	-	-	-
Maine	++	++	++	++	++	++	Maine	-					
Maryland	0	0	0	0	0	0	Maryland	0	-	-	-	0	0
Massachusetts	++	++	++	++	++	0	Massachusetts	0	-	-	-		-
Michigan	++	++	++	+	+	++	Michigan						
Minnesota		• •	-	-		-	Minnesota	-	-	-	-	-	0
Mississippi	0	0	0	0	0	0	Mississippi	-	-	-	-	-	-
Missouri	0	0	0	0	0	0	Missouri	++	++	++	++	++	++
Montana	0	0	0	0	0	0	Montana	++	0	0	0	++	++
		U	U				Nebraska	0	0	0	0	0	0
Nebraska	0	-	-	-	-	-	Nevada	+	0	0	0	0	0
Nevada	0	0	0	0	0	0	New Hampshire	_	-	-	-	-	_
New Hampshire	0	0	0	0	0	-	New Jersey	0	0	0	+	+	0
New Jersey	0	0	0	0	0	0	New Mexico	-	-	-	_	_	0
New Mexico	0	0	0	0	0	0	New York	0	0	0	0	0	0
New York	0	-	-	-	-	-	North Carolina	0	-	-	-	-	0
North Carolina	0	0	-	-	0	0	Oklahoma	++	+	+	+	++	++
Oklahoma	+	+	+	0	0	0	Oregon	+	+	0	0	0	0
Oregon	-	-	0	-	-	0	_	т	т	U	U	U	
Pennsylvania	++	++	++	+	+	+	Pennsylvania	0					
Rhode Island	+	+	++	+	++	++	Rhode Island South Carolina	0	_	-	-	-	-
South Carolina	+	0	0	0	+	+		0	0	0	0	0	0
South Dakota	0	-	-	-	-	-	South Dakota	-	-	-	-	-	-
Tennessee	0	0	0	0	0	0	Tennessee	0	0	0	0	0	0
Texas	0	0	0	0	0	0	Texas	0	0	0	0	0	0
USL&HW	++	++	++	++	++	++	USL&HW	++	++	++	++	++	++
Utah	-	-	-	-	-	0	Utah	-					
Vermont	++	++	+	+	++	+	Vermont	0	0	0	0	0	0
Virginia	-	-			-		Virginia						
Wisconsin	0	0	0	0	0	0	Wisconsin	0	0	0	0	0	0
Note:	++	150 10/ or	more of Nati	onal Ava	Well Above	Δνατασο	Note:	++	150 1% or i	more of Nati	ional Avo	Well Above	Average
Note:	++					•		+		.0% of Natio	_	Above Ave	-
			.0% of Natio	-	Above Aver	aye		0			_		ugu
	0		0% of Nation	-	Average					0% of Nation	-	Average	2000
	-		% of Nationa	-	Below Aver	-		-		% of Nationa	-	Below Aver	-
			ss of Nation	al Avg.	Well Below	Average				ss of Nation	iai Avg.	Well Below	Average
	N/A	Data Not A	vailable					N/A	Data Not A	vailable			
Source:	Tables 1.1	985 - 1.2003	,				Source:	Tables 2.1	1985 - 2.2003				

Perma		Tabl tial Averag ative to Na			Per Case		Perman		Tabl al Cash Be ative to Na			0 Workers	;
	1998	1999	2000	2001	2002	2003	_	1998	1999	2000	2001	2002	2003
Alabama	0	0	0	0	0	0	Alabama	_	-	-		-	-
Alaska	0	0	0	+	+	+	Alaska	+	++	++	++	++	++
Arizona	0	0	0	-	-	-	Arizona	-					
Arkansas					-	-	Arkansas						
California	0	0	0	0	0	-	California	++	++	++	++	++	++
Colorado	0	0	0	-	-	-	Colorado	0	0	0	0	-	-
Connecticut	0	0	0	0	0	0	Connecticut	0	0	0	+	+	+
Delaware	+	0	0	+	+	++	Delaware	-	0	0	0	0	0
Dis. Of Columbia	+	+	0	+	+	++	Dis. Of Columbia						-
Florida	0	0	-	0	-	-	Florida	0	-	-	-	-	-
Georgia	0	0	0	0	0	+	Georgia	_	-	-	-	0	0
Hawaii	0	0	0	0	0	0	Hawaii	0	0	0	0	0	0
Idaho	0	-	-	0	0	0	Idaho				-		
Illinois	-	_	_	-	0	0	Illinois	0	0	0	0	0	0
Indiana							Indiana						
lowa	_	_	_	_	_	0	lowa	0	_	_	0	0	0
Kansas						-	Kansas	-	_	_	-	-	-
Kentucky	0	0	0	0	0	0	Kentucky			_	0	0	0
Louisiana	++	++	++	+	++	++	Louisiana	0	0	0	0	0	0
Maine	++	+	++	++	++	++	Maine	0	U	-	0	+	+
	0	0	0	0		0		0	-		0	0	
Maryland			-		0		Maryland	-	-	-	U	U	0
Massachusetts	0	0	0	0	0	+	Massachusetts	0	-	-	-	-	0
Michigan	++	++	++	++	++	++	Michigan	-	-	-	-	-	-
Minnesota	0	0	0	0	0	0	Minnesota	=	0	0	0	0	0
Mississippi	0	0	0	0	0	0	Mississippi	-	-	-	-	-	0
Missouri						-	Missouri	0	0	0	0	0	0
Montana	-	-	-	0	-	0	Montana	0	0	-	0	+	+
Nebraska	-	-	-	-	-	0	Nebraska	-	-	-	-	0	0
Nevada	0	0	0	-	0	0	Nevada	++	0	0	0	0	+
New Hampshire	+	0	0	+	+	+	New Hampshire	0	-	-	0	0	0
New Jersey	-	-	-	-	-	-	New Jersey	-	-	-	0	0	0
New Mexico	-	-	-	0	0	0	New Mexico				-	-	-
New York	+	+	+	+	+	+	New York	++	++	++	++	++	++
North Carolina	0	0	0	0	+	++	North Carolina	0	0	0	0	0	+
Oklahoma	_	_	_	-	_	_	Oklahoma	0	0	0	0	0	++
Oregon		_	-	-	_	_	Oregon	0	0	-	-	0	0
Pennsylvania	++	++	++	++	++	++	Pennsylvania	0	0	0	0	0	0
Rhode Island	+	++	+	0	0	+	Rhode Island	++	++	0	0	-	0
South Carolina	_	-	-	0	0	0	South Carolina	_	_	0	0	0	0
South Dakota		_	_	-	-	-	South Dakota						
Tennessee	0	0	0	0	0	0	Tennessee	0	0	0	0	0	0
Texas	-	-					Texas	-	-	-			
USL&HW	++	++	++	++	++	+	USL&HW	++	++	++	++	++	++
Utah	- -	- -	- -	1 T	- -	-	Utah						
Vermont	0	0	0	0	0	0	Vermont	0	0	0	0	0	0
			-					U	-		•	•	-
Virginia Wiscopsin	0	0	0	0	0	+	Virginia	-				-	-
Wisconsin	-	-	-	-	-	-	Wisconsin	-	-	-	-	-	0
Note:	++	150.1% or i	more of Nati	onal Avg.	Well Above	Average	Note:	++	150.1% or r	more of Nati	onal Avg.	Well Above	: Average
	+	125.1 - 150	.0% of Natio	nal Avg.	Above Aver	rage		+	125.1 - 150	.0% of Natio	onal Avg.	Above Ave	rage
	0	75.0 - 125.0	0% of Nation	al Avg.	Average			0	75.0 - 125.0	0% of Nation	nal Avg.	Average	
	-	50.0 - 74.99	% of Nationa	ıl Avg.	Below Aver	age		-	50.0 - 74.99	% of Nationa	al Avg.	Below Aver	age
		49.9% or le	ss of Nation	al Avg.	Well Below	Average			49.9% or le	ss of Nation	al Avg.	Well Below	Average
	N/A	Data Not A	vailable					N/A	Data Not Av	vailable			
Source:	Tables 2 (	985 - 2.2003					Source:	Tables 2.1	985 - 2.2003				

Permane	nt Total F		le 3A Relative	to Natio	nal Averag	je	Perm		Tab tal Averag ative to Na			er Case	
	1998	1999	2000	2001	2002	2003	-	1998	1999	2000	2001	2002	2003
Alabama	0	0	0	0	0	-							
Alaska	-	+	0	0	+	++	Alabama	0	-	-	-	-	0
Arizona							Alaska	++	-	-	+		
Arkansas		-	-				Arizona	+	+	0	-	0	-
California	++	+	++	++	++	++	Arkansas				-	-	0
Colorado	++	+	0	0	0		California	0	0	0	0	-	0
Connecticut							Colorado	+	++	++	+	0	+
Delaware							Connecticut	+	++	++	++	+	-
Dis. Of Columbia							Delaware	+	++	++	++	++	++
Florida	++	++	++	++	++	+	Dis. Of Columbia	-	+	+	N/A	N/A	++
Georgia			-				Florida	-	0	-	-	0	0
Hawaii					_		Georgia	0	0	0	0	0	0
				0			Hawaii	N/A			_		
Idaho			-				Idaho	0			_	++	N/A
Illinois	-	0	0	0	-		Illinois	_	0	_	_	0	0
Indiana							Indiana	0					-
Iowa							lowa	+	0	0	++	++	0
Kansas		-	-				Kansas					-	
Kentucky				-	0	0							-
Louisiana	0	0	++	++	-	-	Kentucky	0	0	+	++	-	-
Maine			-	-			Louisiana	0	0	0	0	-	0
Maryland							Maine				-	0	+
Massachusetts							Maryland	++	++	++	0	0	++
Michigan				0	_		Massachusetts	++	++	++	++	++	0
Minnesota					_	_	Michigan	0	-	-		-	0
Mississippi		_		0	0	_	Minnesota	++	++	0	0	0	0
Missouri	_	0	0	-			Mississippi	-	0	0	-		
Montana	++		++	0	++		Missouri	+	-	0	+	0	+
	TT			-			Montana		++		0		N/A
Nebraska	-	0					Nebraska	++	-	+	0	=	+
Nevada		0	-	-	0	-	Nevada	++	++	++	++	0	+
New Hampshire	0				++	0	New Hampshire		++	+	-		
New Jersey	-		-	0			New Jersey	+			0	++	+
New Mexico				-	-	-	New Mexico	0	_	0			
New York	0	0	0	+	+	0	New York	0	+	0	0	0	_
North Carolina	0	0	0	-	0	0	North Carolina	+	0	-	0	0	0
Oklahoma	-					0	Oklahoma	+	0	0	-	0	0
Oregon							Oregon	0	0	+	+	++	0
Pennsylvania	+	-					Pennsylvania	++	++	++	++	++	++
Rhode Island							Rhode Island				N/A	0	N/A
South Carolina	0	++	+	+	++	+		++	+				
South Dakota	-	_				_	South Carolina	-	-	0	- N1/A	-	0
Tennessee	0	_	-			-	South Dakota	+			N/A	N/A	++
	0	- ++	0	+	- ++	+	Tennessee		0	0	0	0	-
Texas							Texas						
USL&HW	++	++	++	++			USL&HW	-	++	++	0	N/A	N/A
Utah	-						Utah		++	0		0	+
Vermont						0	Vermont	+	0	N/A	++	0	
Virginia	-	-					Virginia	+	-	-	0	-	0
Wisconsin							Wisconsin	++	+	0	-	0	0
Note:	++	150.1% or	more of Natio	onal Ava.	Well Above	Average	Note:	++	150 1% or	more of Nati	ional Avo	Well Above	Average
	+		0.0% of Natio		Above Aver	•		+		0.0% of Nation	•	Above Ave	_
	0		0% of Nation	-	Average	~9~					_		aye
	U			_	_	000		0		0% of Nation	•	Average	
	-		% of Nationa	-	Below Aver	_		-		% of Nationa	-	Below Ave	_
			ess of Nation	aı Avg.	Well Below	Average				ess of Nation	-	Well Below	Average
	N/A	Data Not A	vailable					N/A	Data Not A	vailable or N	Not Applicat	ole	
Source:	Tables 3.1	985 - 3.2003					Source:	Tables 3.	1985 - 3.2003				

Permar		Tab Il Cash Be ative to Na			) Workers		Fat	al Freque	Tab ncy Relat	le 4A ive to Nat	tional Av	erage	
	1998	1999	2000	2001	2002	2003		1998	1999	2000	2001	2002	2003
			2000	200.			Alabama	0	+	+	+	++	++
Alabama	0	-	0	-	0	-	Alaska	++	++	++	+	0	+
Alaska	++	0	-	++	0	0	Arizona	-	0	-	-	0	0
Arizona		-	-				Arkansas	0	+	+	0	0	++
Arkansas							California	0	0	0	0	0	+
California	++	++	++	++	++	++	Colorado	-	0	-	0	0	0
Colorado	++	++	++	+	+	-	Connecticut	0	-	0	0	0	-
Connecticut		0	-	-	-		Delaware		0		0	-	-
Delaware		++	0	0	0	0	Dis. Of Columbia	-		-		0	0
Dis. Of Columbia						-	Florida	0	0	0	++	0	0
Florida	++	++	++	+	++	++	Georgia	-	0	0	0	0	0
Georgia		-	-		-	-	Hawaii		++	++	0	0	0
Hawaii							Idaho	++	++	++	++	+	+
Idaho							Illinois	+	0	0	_	_	0
Illinois		0	0	-	0	-	Indiana	-	0	-	0	0	0
Indiana							lowa	0	0	0	-	0	0
Iowa				-			Kansas	++	0	0	0	0	0
Kansas							Kentucky	0	+	++	++	++	0
Kentucky			-	0	0	0	Louisiana	++	++	++	0	+	++
Louisiana	+	+	++	++	-	-	Maine	++	++	+	++	++	0
Maine													
Maryland	0	0	-			_	Maryland	0	0	++	0	0	-
Massachusetts				-	=	_	Massachusetts	-				-	-
Michigan					=	_	Michigan	0	0	0		-	-
Minnesota	_				0	_	Minnesota	-	-	0	0	0	-
Mississippi		-	=	-			Mississippi	++	++	++	++	++	++
Missouri	0	-	0	-	=	_	Missouri	+	+	0	0	+	+
Montana	-	0	+	0	+		Montana	++	++	++	++	++	++
Nebraska	0	-				_	Nebraska	+	0	++	++	0	0
Nevada	0	++	++	++	++	0	Nevada	++	0	0		0	0
New Hampshire							New Hampshire	0			0	0	0
New Jersey	_			0	0	_	New Jersey	-		-	-	-	-
New Mexico							New Mexico	+	+	++	++	++	+
New York	0	+	0	+	++	_	New York	0	0	0	0	0	0
North Carolina	+	0	0	-	+	0	North Carolina	0	0	0	++	0	0
Oklahoma						0	Oklahoma	++	+	++	++	++	++
Oregon							Oregon	0	0	+	-	0	+
Pennsylvania	++	++	++	+	0	0	Pennsylvania	-	-	-	-	0	-
Rhode Island		''		'			Rhode Island	+	0	-			_
South Carolina	0	0	+	0	+	+	South Carolina	0	+	0	0	+	0
South Carolina South Dakota	0					+	South Dakota	+	+	++	0	++	0
						-	Tennessee	0	0	+	0	0	0
Tennessee							Texas	+	+	0	0	+	+
Texas USL&HW	-	-	-	-	-		USL&HW	++	++	++	++	N/A	++
	++	++	++	++			Utah	+	-	0	0	0	0
Utah		-					Vermont	+	_	-	++	++	-
Vermont	-			-	-		Virginia		0	_	_	0	_
Virginia Wissensin	0	-					Wisconsin	-	-	_	-	0	0
Wisconsin							AAISCOLISIII		-	-		U	U
Note:	++	150.1% or	more of Nati	onal Ava	Well Above	Average	Note:	++	150.1% or	more of Nati	ional Avg.	Well Above	Average
	+		0.0% of Nation	_	Above Aver	•		+		.0% of Natio	•	Above Ave	_
	0		0% of Nation	_	Average	J -		0		0% of Nation	-	Average	-
	-		% of Nation	_	Below Aver	age		-		% of Nationa	_	Below Aver	age
			ess of Nation	_	Well Below	-				ss of Nation	_	Well Below	-
	N/A	Data Not A		y.	511 DOIOW	···orago		N/A	Data Not A		······		3. 490
Source:	Tables 2.4	1005 2 200					Source:	Tables 4.4	0.005 4.0000				
Source:	i abies 3.	1985 - 3.2003					Jource.	I ables 4.1	985 - 4.2003				

		Tab erage Casl etive to Na			se		F		Tab n Benefits ative to Na			ers	
	1998	1999	2000	2001	2002	2003		1998	1999	2000	2001	2002	2003
Alabama	-	-	-	-	-	-	Alabama	-	0	0	0	0	0
Alaska	++	++	++	+	0	+	Alaska	++	++	++	++	0	++
Arizona	0	+	0	0	+	++	Arizona	-	0	0	-	0	0
Arkansas							Arkansas		_				_
California	_	-	-	-	-	-	California	-	-	-	-	-	-
Colorado	0	0	0	0	0	0	Colorado	0	+	0	0	+	0
Connecticut	++	++	++	++	+	++	Connecticut	++	++	++	++	++	+
Delaware	++		++	0	++	++	Delaware				0	+	0
Dis. Of Columbia	++	+	0	++	++	++	Dis. Of Columbia	++	_	_	++	++	++
Florida							Florida				0		
Georgia	_	_	_	_	_	_	Georgia		_	0	-	_	0
Hawaii		0	_	_	0	0	Hawaii		++	0	_	0	0
Idaho	_					-	Idaho	0	-	-	_	-	0
Illinois	_	_	0	0	0	0	Illinois	_	0	0		_	0
Indiana	0	-	-			- -	Indiana					_	-
lowa	0	0	++	0	+	++	lowa	0	0	++	0	0	++
Kansas	0	U	0	0	0	0	Kansas	+	0	0	0	0	0
	++	0	0	0	0	0		+	+	++	++	++	0
Kentucky		0	0	0		0	Kentucky		++			++	++
Louisiana	0				++		Louisiana	++		+	+		
Maine	0	0	0			-	Maine	++	+	0	++	++	-
Maryland		-	0	0	+	+	Maryland		-	+	0	0	0
Massachusetts	+	++	++	++	++	0	Massachusetts	0	-	0	0	0	-
Michigan	0	0	0	0	0	0	Michigan	0	0	0			
Minnesota	++	++	0	++	0	+	Minnesota	0	+	0	++	0	-
Mississippi							Mississippi		-	0	-	-	-
Missouri	+	+	++	++	+	0	Missouri	++	++	++	++	++	++
Montana	-	+	0	0	0	++	Montana	+	++	+	++	++	++
Nebraska	+	++	++	+	++	++	Nebraska	++	++	++	++	++	++
Nevada	++	++	++	++	++	++	Nevada	++	++	++	0	0	++
New Hampshire	0		++	0	0		New Hampshire	-		0	+	0	
New Jersey	0	0	0	++	0	+	New Jersey	-		0	0		0
New Mexico	+	0	0	-	-	-	New Mexico	++	+	++	+	0	0
New York	0	0	0	0	0	0	New York	+	0	0	0	0	0
North Carolina	0	-	0	0	-	0	North Carolina	0	-	0	++	-	0
Oklahoma	0	+	0	0	0	0	Oklahoma	++	++	++	++	+	++
Oregon	++	++	+	++	++	0	Oregon	++	++	++	0	++	+
Pennsylvania	+	+	0	0	+	0	Pennsylvania	0	0	0	0	0	-
Rhode Island	++	++	++	++	++	++	Rhode Island	++	++	+	++	0	+
South Carolina	_	-	-	0	0	-	South Carolina	-	0	_	0	0	0
South Dakota	_	0	++	-	++	++	South Dakota	_	+	++	-	++	++
Tennessee					-	-	Tennessee		-	-		-	-
Texas	0	0	0	0	+	0	Texas	+	+	+	+	++	++
USL&HW	++	0	++	++	N/A	++	USL&HW	++	++	++	++	N/A	++
Utah	0	+	++	++	++	++	Utah	++	0	++	++	++	++
Vermont	++	++	-	-	0	++	Vermont	++	++	-	0	+	+
Virginia			-	_	0	0	Virginia			_			
Wisconsin	-	-	0	0	0	0	Wisconsin			-		-	-
		450 40/ -							150 40/ -	more of Net	ional A	\A/all A -	A
Note:	++		more of Nati	_	Well Above	•	Note:	++		more of Nati	_	Well Above	_
	+		0.0% of Natio	_	Above Ave	aye		+		0.0% of Natio	_	Above Ave	aye
	0		0% of Nation	-	Average			0		0% of Nation	-	Average	
	-		% of Nationa	-	Below Aver	-		-		% of Nationa	-	Below Aver	-
			ss of Nation	aı Avg.	Well Below	Average				ess of Nation	ial Avg.	Well Below	Average
	N/A	Data Not A	vailable					N/A	Data Not A	vailable			
Source:	Tables 4 1	985 - 4.2003					Source:	Tables 4.1	1985 - 4.2003				

Table 5A All Cash Frequencies Relative to National Average									Tab Cash Ben ative to Na				
	1998	1999	2000	2001	2002	2003	<u> </u>	1998	1999	2000	2001	2002	2003
Alabama	0	0	0	0	0	0							
Alaska	++	++	++	++	++	++	Alabama	0	0	0	-	0	0
Arizona	-	-	-	-	-	-	Alaska	0	0	0	0	0	0
Arkansas	-	0	0	0	0	-	Arizona	0	0	-	-	-	-
California	+	++	++	++	++	++	Arkansas	-	-	-	-	-	-
Colorado	0	0	0	0	0	0	California	+	+	+	+	0	0
Connecticut	0	0	0	0	0	0	Colorado	+	0	0	0	0	0
Delaware	0	0	0	0	0	0	Connecticut	0	0	0	0	0	0
Dis. Of Columbia							Delaware	0	0	0	0	0	0
Florida	0	0	0	0	0	0	Dis. Of Columbia	0	0	0	+	0	++
Georgia	-	-	-	-	-	-	Florida	0	0	0	0	0	0
Hawaii	++	++	++	++	++	++	Georgia	0	0	0	0	+	+
Idaho	+	0	0	0	0	0	Hawaii	-	-	-	_	-	-
Illinois	0	0	0	0	0	0	Idaho	-	-	-	_	-	-
Indiana	0	0	U	U	U	-	Illinois	0	0	0	0	0	0
	0	0	0	0	0	0	Indiana						
lowa	•	0	0				lowa	_	_	_	-	-	0
Kansas	0	-	-	0	0	0	Kansas	0	_	_	_	-	-
Kentucky	0	0	0	0	0	0	Kentucky	-	_	0	0	0	0
Louisiana	0	0	0	-	-	-	Louisiana	0	+	+	+	0	+
Maine	0	0	0	0	0	0	Maine	0	0	0	0	+	+
Maryland	0	0	0	0	0	0	Maryland	0	0	0	0	0	0
Massachusetts	0	0	0	0	0	0	Massachusetts	0	0	0	0	0	0
Michigan	0	0	0	0	0	0	Michigan	0	0	0	0	0	0
Minnesota	0	0	0	0	0	0	Minnesota	0	0	0	0	0	0
Mississippi	0	0	0	0	0	0	Mississippi	U	0	U	U	U	0
Missouri	0	0	0	0	+	0	Missouri	-	0	-	-	0	0
Montana	+	0	0	+	+	+	Montana	0	U	-	0	0	0
Nebraska	0	-	0	0	0	0	Nebraska	0	0	0	0	0	0
Nevada	0	0	0	0	0	0		+	0	0	0	0	0
New Hampshire	0	0	0	0	0	0	Nevada	+	U	U	U	U	U
New Jersey	0	0	0	0	0	0	New Hampshire	-	-	-	-	-	-
New Mexico	0	0	0	0	0	0	New Jersey	0	0	0	0	0	0
New York	0	0	0	0	0	0	New Mexico	-	-	-	0	0	0
North Carolina	-	-	-	-	-	-	New York	+	+	+	+	++	++
Oklahoma	+	+	+	+	+	+	North Carolina	++	+	+	+	++	++
Oregon	+	+	+	+	+	+	Oklahoma	0	0	-	0	0	0
Pennsylvania	0	0	0	0	0	0	Oregon	-	-	-	-	-	-
Rhode Island	++	+	++	++	++	++	Pennsylvania	+	0	0	0	0	+
South Carolina	0	0	0	0	0	0	Rhode Island	0	0	-	-	-	-
South Dakota	0	0	0	0	0	0	South Carolina	0	0	0	0	0	+
							South Dakota		-	-			-
Tennessee	0	0	0	0	0	0	Tennessee	0	0	0	0	0	0
Texas	0	0	0	0	-	-	Texas	0	0	0	-	-	-
USL&HW	++	++	++	++	++	++	USL&HW	++	++	++	++	+	+
Utah	0	0	0	0	0	0	Utah						
Vermont	+	+	0	+	+	0	Vermont	0	0	0	0	0	0
Virginia	-	=	-	-	-		Virginia	0	0	0	0	0	0
Wisconsin	+	+	+	+	0	0	Wisconsin					-	-
Note:	++	150.1% or	more of Nati	onal Avg.	Well Above	Average	Note:	++	150.1% or	more of Nati	ional Avg.	Well Above	Average
	+	125.1 - 150	.0% of Natio	onal Avg.	Above Ave	rage		+		0.0% of Natio	•	Above Ave	•
	0	75.0 - 125.0	0% of Nation	nal Avg.	Average			0		0% of Nation	_	Average	-
	-		% of Nationa	-	Below Aver	age		-		% of Nationa	-	Below Aver	age
			ss of Nation	-	Well Below	-				ess of Nation	-	Well Below	-
	N/A	Data Not A		·· •	201011			N/A	Data Not A				3. 490
Source:	Tables F 1	985 - 5.2003					Source:	Tables F 1	985 - 5.2003	ı			
oodi oo.	1 00165 0.1	JUJ - J.ZUUJ					Source:	i aules 3.	300 - 3.2003	'			

	Table 5C All Cash Benefits per 100,000 Workers Relative to National Average						Tot	Table 6A tal Frequency Relative to National Average					
	1998	1999	2000	2001	2002	2003		1998	1999	2000	2001	2002	2003
							Alabama	0	0	0	0	0	0
Alabama	-	-	-	-	-	-	Alaska	+	+	+	+	+	+
Alaska	++	++	++	++	++	++	Arizona	0	0	0	0	0	0
Arizona	-	-					Arkansas	0	0	0	0	0	0
Arkansas							California	0	0	0	0	+	+
California	++	++	++	++	++	++	Colorado	0	0	0	0	0	0
Colorado	0	0	0	0	0	0	Connecticut	0	0	0	0	0	0
Connecticut	0	0	0	0	0	0	Delaware	0	0	0	0	0	0
Delaware	0	0	0	0	0	0	Dis. Of Columbia						
Dis. Of Columbia						-	Florida	0	0	0	0	0	0
Florida	0	0	0	0	0	0	Georgia	0	0	0	0	0	0
Georgia	-	-	-	-	0	0	Hawaii	0	0	0	0	0	0
Hawaii	0	0	0	0	0	0	Idaho	++	+	+	+	+	+
Idaho	0	-	-	-	-	-	Illinois	0	0	0	0	0	0
Illinois	0	0	0	0	0	0	Indiana	+	+	+	+	+	0
Indiana							lowa	0	0	0	0	0	0
Iowa	0	-	-	0	0	0	Kansas	0	0	0	0	0	0
Kansas	_	_	-	-	-	_	Kentucky	0	0	0	0	0	0
Kentucky	_	-	-	0	0	0							
Louisiana	0	0	0	0	0	0	Louisiana	0	0	0	0	0	0
Maine	0	0	0	0	+	0	Maine	+	+	+	+	+	+
Maryland	0	0	-	0	0	0	Maryland	-	-	-	-	-	-
Massachusetts	0	0	0	0	0	0	Massachusetts	0	0	0	0	0	0
Michigan	0	0	0	0	-	-	Michigan	0	0	0	0	0	0
Minnesota	U	0	0	0	0	0	Minnesota	0	0	0	0	0	0
	-	U	U	U	U		Mississippi	0	0	0	0	0	0
Mississippi	-	-	-	-	-	0	Missouri	0	0	0	0	0	0
Missouri	0	0	0	0	0	0	Montana	++	+	++	++	++	++
Montana	0	0	0	0	+	+	Nebraska	0	0	0	0	0	0
Nebraska	0	-	-	-	-	0	Nevada	++	+	0	+	+	+
Nevada	++	+	0	0	0	0	New Hampshire	0	0	0	0	0	0
New Hampshire	0	-	-	0	0	0	New Jersey	_	-	-	0	0	0
New Jersey	-	-	-	0	0	0	New Mexico	0	0	0	0	0	0
New Mexico	-	-	-	-	-	-	New York	U	-	U	U	U	U
New York	++	+	+	+	++	+	North Carolina	0	0	0	0	0	0
North Carolina	0	0	0	0	0	+		0					
Oklahoma	0	0	0	0	0	+	Oklahoma	-	0	0	0	0	0
Oregon	0	-	-	-	0	0	Oregon	0	0	0	0	+	+
Pennsylvania	+	0	0	0	0	0	Pennsylvania	+	0	+	0	0	0
Rhode Island	++	++	0	0	0	0	Rhode Island	+	0	0	0	0	0
South Carolina	0	0	0	0	0	0	South Carolina	0	0	0	0	0	0
South Dakota		-				-	South Dakota	0	0	+	+	+	+
Tennessee	0	0	0	0	0	0	Tennessee	0	0	0	0	0	0
Texas	0	-	-	-	-		Texas	0	0	-	-	-	-
USL&HW	++	++	++	++	++	++	USL&HW	++	++	++	++	++	++
Utah							Utah	+	0	0	0	0	0
Vermont	0	0	0	0	0	0	Vermont	0	0	0	0	0	0
Virginia	-	-			-	-	Virginia	0	-	-	-	-	_
Wisconsin	-	-	-	-	-	-	Wisconsin	+	+	+	+	+	+
							Notes		.=	_			
Note:	++		more of Nati	_	Well Above	•	Note:	++		more of Nati	_	Well Above	•
	+	125.1 - 150	0.0% of Natio	onal Avg.	Above Aver	ove Average		+	125.1 - 150.0% of National Avg.			Above Ave	rage
	0	75.0 - 125.	0% of Nation	nal Avg.	Average			0		0% of Natior	-	Average	
	-	50.0 - 74.9	% of Nationa	al Avg.	Below Aver	age		-	50.0 - 74.9	% of Nationa	al Avg.	Below Aver	rage
		49.9% or le	ess of Nation	al Avg.	Well Below	Average			49.9% or le	ess of Nation	ıal Avg.	Well Below	Average
	N/A	Data Not A	vailable					N/A	Data Not A	vailable			
Source:	Tables 5	1985 - 5.2003					Source:	Tables 6	1985 - 6.2003	i			

Alabama		Table 6B Average Medical Benefits Per Case Relative to National Average							Table 6C Medical Benefits per 100,000 Workers Relative to National Average					
Alaska		1998	1999	2000	2001	2002	2003		1998	1999	2000	2001	2002	2003
Arizona	Alabama	+	+	0	0	0	0	Alabama	+	+	0	0	+	+
Arkansas	Alaska	+	+	+	+	++	++	Alaska	++	++	++	++	++	++
California	Arizona	0	0	0	0	0	-		0	0	0	0	0	0
Colorado 0 0 0 Colorado 0 0 0 0 0 O O O O O O O O O O O O O	Arkansas	-	-	-	-	-	0	Arkansas	-	-	-	-	-	0
Connecticut	California	+	+	++	++	+	+	California	+	++	++	++	++	++
Delaware	Colorado	0	0	-	-	-	-		0	0	0	0	-	-
Dis. Of Columbia	Connecticut	=	0	0	0	0	0		0	0	0	-	0	-
Florida  ++ ++ ++ 0 0 0 0 + +   Florida  0 0 0 0 0 0   Georgia  0 0 0 0 0 0   Hawaii  0 0 0 0 0   Hawaii  0 0 0 0 0 0   Hawaii  0 0 0 0 0 0   Hawaii  0 0 0 0   Hawaii  0 0 0 0 0   Hawaii  0 0 0 0   Hawaii  0 0 0   Indiana  0 0 0   Hawaii  1 0 0 0   Hawaii  1 0 0 0   Hawaii  1 0 0 0	Delaware	+	+	0	+	++	++	Delaware	+	0	0	0	++	++
Georgia	Dis. Of Columbia	+	0	0	0	0	+	Dis. Of Columbia						
Hawaii	Florida	++	++	0	0	0	+	Florida	++	++	0	0	0	+
Illinois	Georgia	0	0	-	-	0	0	Georgia	-	-	-	-	-	0
Illinois	Hawaii	0	0	-	-	0	0	Hawaii	0	0	-	-	0	0
Indiana	Idaho	-	-	-	-	-	-	Idaho	0	0	0	0	0	0
Loward	Illinois	0	0	0	0	0	0	Illinois	0	0	-	-	-	0
Kansas 0	Indiana							Indiana	-	-	-	-	-	-
Kentucky 0 0 0 0 0 + + ++   Kentucky 0 0 0 + + + ++   Kentucky 0 0 0 + + + ++ ++   Couisiana	lowa	-	-	-	-	-	0	Iowa	0	0	-	-	-	0
Kentucky 0 0 0 0 0 + + ++   Kentucky 0 0 0 + + + ++   Kentucky 0 0 0 + + + ++ ++   Couisiana	Kansas	0	-	-	-	-	_	Kansas	0	0	-	-	-	0
Louisiana		0	0	0	0	+	++		0	0	+	+	++	++
Maryland         0         0         -         0         0         Maryland         0         -         0         0         Mississippi         0 <td>•</td> <td>+</td> <td>+</td> <td>0</td> <td>0</td> <td>0</td> <td>+</td> <td></td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td>	•	+	+	0	0	0	+		0	0	0	0	0	0
Massachusetts         -         <	Maine	_	_	=	_	0	0	Maine	0	0	0	0	+	0
Massachusetts         -         <	Marvland	0	0	=	0	0	0	Marvland	0	-		-	-	0
Michigan	•	_	-						-					
Minnesota         -         0         -         0         0         Minnesota         0		_	_	_	_	_	_		0	_	_	_	_	_
Mississippi         -         0         0         0         0         0         Mississippi         0	-	_	0	_	_	0			-	0	0	0	0	0
Missouri         0         0         -         -         0         0         Missouri         0         0         -         0         0         -         0         0         -         0         0         -         0         0         -         0         0         -         0         0         -         0         0         -         0		_		0	0				-					0
Montana         0         ++         0         0         +         Montana         +         ++         0         ++ <td< td=""><td></td><td>0</td><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td>-</td><td></td><td>0</td></td<>		0		-						-		-		0
Nebraska 0 0 0 Nebraska 0 0 0 - 0 0 Nevada + 0 0 0 0 - 0 New Hampshire 0 0 0 0 0 0 0 New Hampshire 0 0 0 0 0 0 0 New Hampshire 0 + 0 0 0 + New Hampshire 0 0 0 0 0 0 New Hampshire 0 + 0 0 0 + New Hampshire 0 0 0 0 0 0 New Hampshire 0 + 0 0 0 + New Hampshire 0 + 0 0 0 0 0 New Hampshire 0 + 0 0 0 0 0 0 New Hampshire 0 + 0 0 0 0 0 0 0 New Hampshire 0 + 0 0 0 0 0 0 0 0 0 New Hampshire 0 + 0 0 0 0 0 0 0 0 0 New Hampshire 0 + 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0				0	0				-	-		++		++
Nevada		-		•					0					0
New Hampshire         0         0         0         0         0         New Hampshire         0         +         0         0         +           New Jersey         0         -         0			0	_	0	-						0		0
New Jersey         0         -         0         0         0         New Jersey         -				0		0							+	++
New Mexico         0         0         -									-			-		
New York         0         0         0         0         0         New York         0         -	•	-	٥	•		-		1	٥	0	0	_	_	0
North Carolina		•				0			-		-	_	_	-
Oklahoma         0<		-	U	U					U	-	-	-	- 0	0
Oregon         0 <td></td> <td>-</td> <td>0</td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td></td> <td>0</td>		-	0	0					0	0	0	0		0
Pennsylvania 0 0 0 Rhode Island		-												0
Rhode Island		•	•	U	U	U	•	Poppovlyania	•	•	•	•	•	•
South Carolina         0         0         0         0         0         0         0         South Carolina         0         -         -         -         -         0<	-	U	U	-	-	-			U	U		U		0
South Dakota 0 South Dakota 0 - 0 0 0 0  Tennessee 0 0 0 0 0 0 0 Tennessee 0 0 0 0 0 0  Texas ++ ++ ++ ++ ++ ++ ++ ++ ++ ++ ++ ++ ++		_	0		0	0			-	-				
Tennessee 0 0 0 0 0 0 0 Tennessee 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0												-		0
Texas ++ ++ ++ ++ ++ ++ ++ ++ ++ ++ ++ ++ ++														0
USL&HW														0
Utah         -														0
Vermont         0         0         0         -         -         0         Vermont         0         0         0         0         0         0         0         Vermont         0		++	+						++					++
Virginia         0         0         0         0         0         0         Virginia         0         -		-	-						-					-
Wisconsin         -         -         -         -         -         -         0         0         0         0         0         0           Note:         ++         150.1% or more of National Avg.         Well Above Average         Note:         ++         150.1% or more of National Avg.         Well Above Average           +         125.1 - 150.0% of National Avg.         Above Average         +         125.1 - 150.0% of National Avg.         Above Average           0         75.0 - 125.0% of National Avg.         Average         0         75.0 - 125.0% of National Avg.         Average           -         50.0 - 74.9% of National Avg.         Well Below Average         -         50.0 - 74.9% of National Avg.         Well Below Average            49.9% or less of National Avg.         Well Below Average         -         49.9% or less of National Avg.         Well Below Average									-			U	•	0
Note: ++ 150.1% or more of National Avg. Well Above Average + 125.1 - 150.0% of National Avg. Above Average 0 75.0 - 125.0% of National Avg. Average - 50.0 - 74.9% of National Avg. Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg. Well Above Average - 49.9% or less of National Avg. Well Above Average - 49.9% or less of National Avg. Well Above Average - 49.9% or less of National Avg. Well Above Average - 49.9% or less of National Avg. Well Below Average - 49.9% or less of National Avg.	-	0	U	Ü	Ü			-				-		0
+       125.1 - 150.0% of National Avg.       Above Average       +       125.1 - 150.0% of National Avg.       Above Average         0       75.0 - 125.0% of National Avg.       Average       0       75.0 - 125.0% of National Avg.       Average         -       50.0 - 74.9% of National Avg.       Below Average       -       50.0 - 74.9% of National Avg.       Below Average          49.9% or less of National Avg.       Well Below Average        49.9% or less of National Avg.       Well Below Average	Wisconsin	-	-	-	-	-	0	Wisconsin	0	0	0	0	0	0
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		-	50.0 - 74.9	% of Nationa	al Avg.	Below Aver	age		-	50.0 - 74.9	% of Nation	al Avg.	Below Aver	age
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Source: Tables 6.1985 - 6.2003 Source: Tables 6.1985 - 6.2003	Source:	Tables 6.1	1985 - 6 2003	<b>.</b>				Source:	Tables 6.1	1985 - 6 2003				

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# Workers' Compensation Insurance Industry Profitability Surges in 2006

by John F. Burton, Jr.

The underwriting results for the workers' compensation insurance industry improved substantially in 2006, according to results from A.M. Best. The overall operating ratio, which is the most comprehensive measure of underwriting experience for insurance carriers, dropped from 90.5 in 2005 to 83.9 in 2006, as shown in Figure A and Table 1 (column (8)).

The overall operating ratio is calculated as (1) the total of all carrier expenditures (2) minus investment income (3) as a percentage of premiums. When the overall operating ratio is greater than 100, carriers lose money even when investment income is considered. Conversely, an operating ratio of less than 100 indicates that the industry is profitable when investment income is included. The underwriting results in 2006 mean the workers' compensation insurance industry improved to its most profitable year since 1997.

#### **Underwriting Results Vary Over Time**

The overall operating ratio for the workers' compensation industry for 1976 to 2006 is shown in Figure A and Table 1, and the cyclical nature of profitability in the industry is evident. Two years of losses in 1976-1977 were followed by six years of profits through 1983. For example, the operating ratio was below 90 in 1981 and 1982, indicating that carriers had profits that exceeded \$10 for every \$100 of premiums in those years.

The workers' compensation insurance industry was then unprofitable in every year from 1984 to 1992. During this nine-year stretch of unfavorable results, carriers' losses ranged from \$3.40 to \$8.70 for every \$100 of workers' compensation premiums. One result of this unfavorable experience is that the workers' compensation industry took the lead in "reform" efforts that reduced benefits and tightened eligibility standards in many states.<sup>2</sup> Also, because insurance regulators refused to allow insurance rates to increase as rapidly as losses in many jurisdictions, which resulted in underwriting losses in these states, workers' compensation carriers pursued and achieved deregulation of the workers' compensation insurance markets in most states.<sup>3</sup>

The results of deregulation and the various other reforms of workers' compensation in the early to mid-1990s are evident in the underwriting results for 1993 to 2000, when the overall operating ratio was less than 100 in every year. This was the longest string of profitable years for the workers' compensation insurance industry in the last half-century (and probably in the history of workers' compensation). The best years were 1995 to 1997, when on average carriers had profits of more than \$16.00 per \$100 of premium.

The underwriting experience of workers' compensation carriers deteriorated for several years after 1997. Indeed, between 1997 and 2001, the overall operating

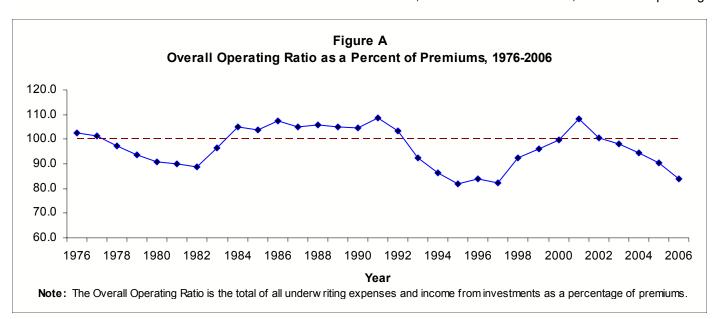


Table 1
Workers' Compensation Insurance Underwriting Experience, 1973-2006

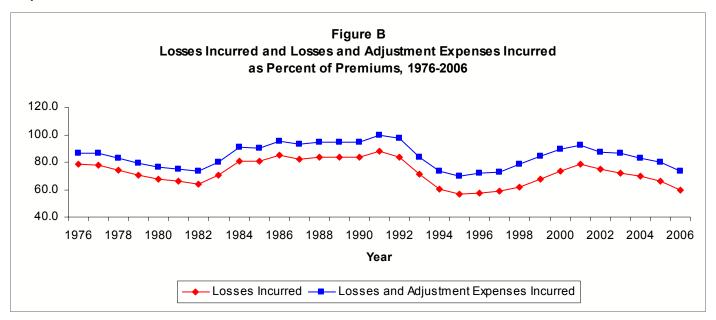
Year	Losses Incurred* (1)	Loss Adjustment Expenses* (2)	Losses and Adjustment Expenses Incurred* (3)	Underwriting Expenses Incurred** (4)	Dividends to Policyholders* (5)	Combined Ratio After Dividends (6)	Net Inv. Gain/Loss and Other Income* (7)	Overall Operating Ratio (8)
1973	68.5	8.5	77.0	19.8				
1974	71.6	8.7	80.3	19.6				
1975	74.0	8.2	82.2	18.9	6.3	107.4		
1976	78.2	8.4	86.6	17.6	5.4	109.6	6.9	102.6
1977	78.0	8.9	86.9	16.7	5.1	108.6	7.4	101.2
1978	74.4	8.7	83.0	16.4	5.6	105.0	7.8	97.2
1979	70.4	9.2	79.6	16.8	6.5	103.0	9.2	93.7
1980	67.6	8.4	76.1	17.4	8.0	101.4	10.8	90.7
1981	66.1	9.0	75.1	19.0	8.7	102.8	13.0	89.8
1982	64.3	9.1	73.4	20.6	9.9	103.9	15.0	88.9
1983	70.6	9.2	79.9	22.0	10.6	112.5	16.2	96.3
1984	81.0	9.8	90.8	21.2	9.9	121.9	16.7	105.2
1985	81.0	9.5	90.5	19.0	9.3	118.8	15.0	103.8
1986	85.4	10.2	95.5	18.0	7.6	121.1	13.7	107.4
1987	82.2	10.9	93.1	18.0	6.4	117.6	12.8	104.8
1988	83.4	10.8	94.2	17.8	6.4	118.4	12.7	105.7
1989	83.3	11.4	94.7	17.4	6.1	118.2	13.4	104.8
1990	83.8	10.7	94.6	17.6	5.1	117.4	13.0	104.4
1991	87.8	11.5	99.3	18.5	4.9	122.6	14.0	108.7
1992	83.9	13.2	97.1	19.8	4.6	121.5	18.1	103.4
1993	71.6	12.4	84.0	20.4	4.7	109.1	16.7	92.4
1994	60.5	13.1	73.6	21.0	7.0	101.6	15.1	86.4
1995	57.0	12.8	69.8	22.7	6.9	99.5	17.7	81.8
1996	57.5	14.5	72.1	24.9	5.4	102.4	18.6	83.8
1997	58.6	14.4	73.0	25.3	6.5	104.8	22.4	82.4
1998	62.0	16.2	78.2	26.3	6.6	111.2	18.6	92.6
1999	68.0	16.2	84.2	27.5	6.7	118.5	22.4	96.1
2000	73.5	16.0	89.5	25.8	5.4	120.7	20.9	99.8
2001	78.9	13.6	92.4	25.0	3.5	120.9	12.8	108.1
2002	74.6	12.9	87.5	22.3	2.8	112.6	12.2	100.4
2003	72.2	14.0	86.2	20.7	1.6	108.6	10.5	98.1
2004	69.7	13.4	83.1	20.8	1.3	105.1	10.6	94.5
2005	66.1	14.1	80.2	20.8	1.7	102.7	12.2	90.5
2006	59.7	13.8	73.5	19.8	1.7	95.0	11.1	83.9

#### Source:

Best's Aggregate & Averages Property/Casualty, 2007 and prior Editions, © A.M. Best Company - used with permission. Data for 2005 updated to reflect values from 2007 Edition.

#### Notes:

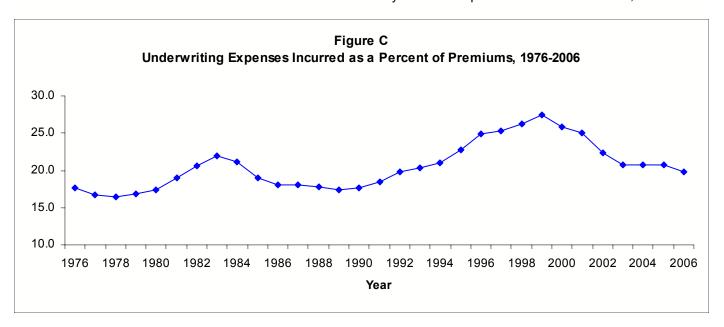
Losses Incurred (also termed the pure loss ratio) (1) plus Loss Adjustment Expenses (2) equals Losses and Adjustment Expenses Incurred (3). Losses and Adjustment Expenses Incurred (3) plus Total Underwriting Expenses Incurred (4) plus Dividends to Policy Holders (5) equals Combined Ratio after Dividends (6). Combined Ratio after Dividends (6) minus Net Investment Gain/Loss and Other Income (7) equals Overall Operating Ratio (8). As of 1992, the methodology for allocating investment income changed slightly; as a result, 1992-2001 numbers in the last two columns are not directly comparable to those for earlier years.

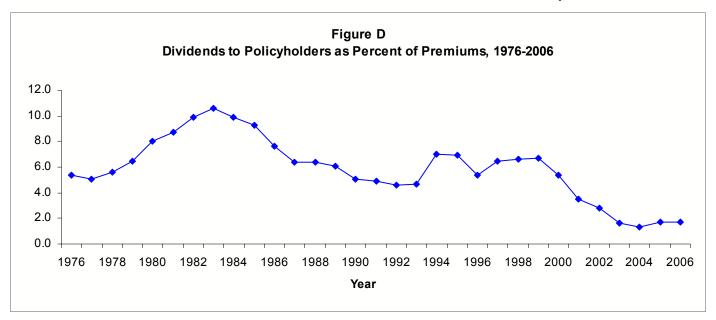


ratio jumped 26 points, which is the most rapid rate of deterioration during the period covered by the data in Figure A (namely 1976 to 2006). Moreover, the overall operating ratio of 108.1 in 2001 indicates the underwriting losses in that year were worse than in all but one other year (1991) for which data are available.

The reduction in the overall operating ratio from 108.1 in 2001 to 100.4 in 2002 brought the industry to essentially a break-even point in that year. A further decline in that ratio in 2003 to 98.1 returned the industry to a profitable position for the first time since 2000. The overall operating ratio has significantly improved since 2003, and the ratio of 83.9 for 2006 is the lowest figure, and most profitable, since 1997, as carriers had profits of \$16.10 per \$100 of premium last year.

A full explanation of the deterioration in the underwriting experience between 1997 and 2001 is beyond the scope of this article. However, there is one fundamental difference between the adverse experience of the late 1980s and early 1990s and the deteriorating profitability between 1997 and 2001. In the earlier period, benefits paid to workers were increasing rapidly. while this was not true from 1997 to 2001. In 1984, benefits paid to workers were 1.09 percent of payroll and continued to climb until 1991 and 1992, when they peaked at 1.64 percent of payroll. In contrast, between 1997 and 2001, when underwriting results deteriorated, benefits declined from 1.17 percent to 1.10 percent of payroll. The rapid improvement in underwriting experience between 2001 (when the overall operating ratio was 108.1) and 2006 (when the ratio was 83.9) is also beyond the scope of this article. However, a reduction



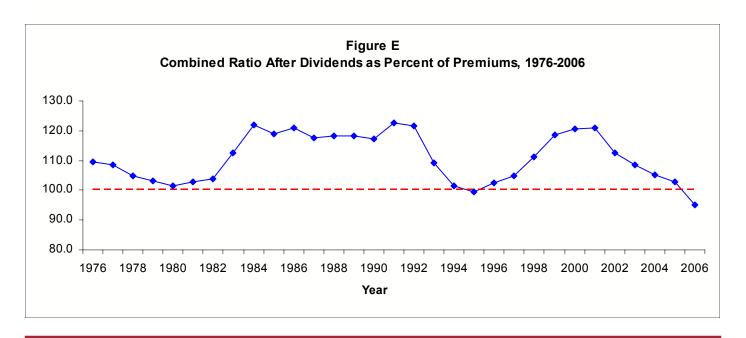


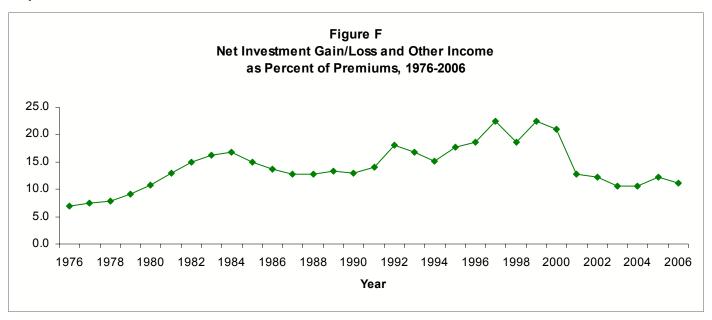
in benefits does not appear to have been a major source of the improved underwriting results after 2001, since benefits as a percent of payroll only dropped from 1.10 percent of payroll in 2001 to 1.06 percent in 2005.<sup>4</sup>

#### **Components of the Overall Operating Ratio**

The loss ratio is incurred losses (benefits) as a percentage of premiums.<sup>5</sup> When premiums drop more rapidly than losses (or when premiums increase less rapidly than losses), the loss ratio will increase. As shown in Figure B and Table 1 (column 1), the loss ratio increased rapidly from 58.6 percent in 1997 to 78.9 percent in 2001, and then plummeted to 59.7 percent in 2006.

The total of incurred losses and incurred loss adjustment expenses is also shown in Figure B and in Table 1 (column 3). The difference between the two lines in Figure B is incurred loss adjustment expenses, which are also shown in Table 1 (column 2). Loss adjustment expenses include the cost of processing claims. From 1973 to 1985, loss adjustment expenses were always less than 10 percent of premium, but they have been at least 12 percent in every year since 1992. Loss adjustment expenses were 16 percent or higher in 1998 to 2000, and averaged 13.6 percent in the six years from 2001 and 2006. The higher loss adjustment expenses since the early 1990s compared to earlier years may reflect in part the more intensive efforts to manage health care costs for disabled workers.

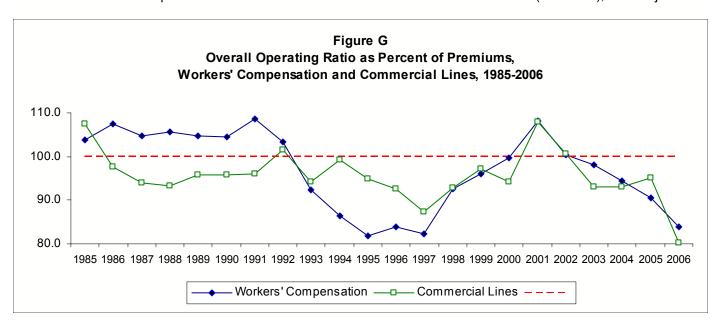




Underwriting expenses incurred as a percent of premiums are shown in Figure C and Table 1 (column 4). These expenses, which include commissions and broker fees, have also generally increased over time. Between 1973 and 1992, underwriting expenses were greater than 20 percent of premium only thrice; since 1993, underwriting expenses have been 20 percent or greater in every year except 2006, when they represented 19.8 percent of premium. There has been some moderation in underwriting expenses recently: after averaging 27 percent of premium in 1998 to 2001, underwriting expenses averaged only 20.6 percent of premiums in 2002 to 2006.

Dividends as a percent of premiums are presented in Figure D and Table 1 (column 5). Prior to deregulation of the workers' compensation insurance markets in recent decades, carriers were limited in their ability to compete by lowering insurance rates at the beginning of the policy period. However, both mutual and stock companies could compete by offering policies that paid dividends to policyholders after the policy period. In the early 1980s, dividends ranged from 8.0 to 10.6 percent of premiums. Since 1990, dividends have never exceeded 7.0 percent of premiums. Dividends averaged less than four percent of premiums in 2000 to 2003, reaching their lowest point in 2004 for the then 32 years of available data at a mere 1.3 percent of premiums, a figure that was barely exceeded (at 1.7 percent of premiums) in 2005 and 2006.

The combined ratio after dividends is presented in Figure E and Table 1 (column 6). The combined ratio is the sum of the loss ratio (column 1), loss adjustment



expenses (column 2), underwriting expenses (column 3), and dividends (column 4). When the combined ratio exceeds 100 percent, insurers lose money on their underwriting experience because premiums are not adequate to cover losses and expenses. As shown in Figure E, the combined ratio exceeded 100 percent in every year between 1975 and 1994, and was greater than 110 percent in every year from 1983 to 1992. The combined ratio then dropped sharply after 1992 until reaching a low of 99.5 in 1995. The combined ratio deteriorated (increased) in every year between 1995 and 2001, reaching 120.9 percent in 2001 and averaging nearly 118 percent in 1998 to 2001. Restated, for every \$100 of premium received by workers' compensation carriers in 1998 to 2001, there was an average of almost \$118 of losses, loss adjustment expenses, underwriting expenses, and dividends. The combined ratio then dropped sharply to 112.6 in 2002, to 108.6 in 2003, to 105.1 in 2004, and to 102.7 in 2005. A further improvement in 2006 to 95.0 made the combined ratio the lowest figure in the 32 years with data in Table 1, and represents only the second time during this period that the combined ratio has been less 100.

The combined ratio after dividends provides an incomplete report on the underwriting experience in the workers' compensation insurance market, however, because no account is taken of investment gains (or losses) and other income received by workers' compensation carriers. Net investment gains (or losses) and other income as a percent of premium ("net investment income") are shown in Figure F and Table 1 (column 7). From 1981 to 2002, net investment income was at least 12 percent of premium in every year. Net investment income dropped below 12 percent in 2003 to 10.5 percent, which was the lowest rate since 1979. Net investment income recovered slightly to 10.6 percent in 2004, to 12.2 percent in 2005, and to 11.1 percent in 2006. The rapid decline of net investment income from an average of 22 percent in 1999 and 2000 reflects in part the low interest rates in recent years.

Table 2
Underwriting Experience, Workers' Compensation and Commercial Lines, 1991-2006

Year	Overall Operating Ratio- Workers' Compensation	Overall Operating Ratio- Commercial Lines
1976	102.6	
1977	101.2	
1978	97.2	
1979	93.7	
1980	90.7	
1981	89.8	
1982	88.9	
1983	96.3	
1984	105.2	
1985	103.8	107.5
1986	107.4	97.7
1987	104.8	93.9
1988	105.7	93.2
1989	104.8	95.7
1990	104.4	95.9
1991	108.7	96.0
1992	103.4	101.5
1993	92.4	94.2
1994	86.4	99.2
1995	81.8	95.0
1996	83.8	92.7
1997	82.4	87.3
1998	92.6	92.8
1999	96.1	97.2
2000	99.8	94.3
2001	108.1	108.0
2002	100.4	100.6
2003	98.1	93.1
2004	94.5	93.0
2005	90.5	95.1
2006	83.9	80.3

#### Source:

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#### Notes:

The Overall Operating Ratio is the total of all underwriting expenses and income from investments as a percentage of premiums.

"Commercial Lines" includes all insurance lines except passenger auto and homeowner multiples peril insurance.

#### **Comparison to Other Insurance Lines**

The overall operating ratio of workers' compensation is compared to all commercial lines of insurance for 1985 to 2006 in Figure G and Table 2. The comparison reinforces the impression of the volatility of the underwriting results in the workers' compensation insurance industry. The workers' compensation industry had smaller losses (a lower operating ratio) than other commercial lines in 1985; workers' compensation had losses (overall operating ratios were in excess of 100) while other commercial lines were profitable (overall operating ratios were less than 100) from 1986 until 1991; workers' compensation had greater losses than other commercial lines in 1992; workers' compensation was more profitable (a lower overall operating ratio) than other lines from 1993 to 1999; workers' compensation was profitable but less so than other lines in 2000; workers' compensation had losses that slightly exceeded those in other commercial lines in 2001; and workers' compensation had losses that were slightly lower than the losses in other commercial lines in 2002.

Both workers' compensation and other commercial lines of insurance returned to a profitable overall operating ratio in 2003, but workers' compensation was less profitable than the other lines in 2003 and 2004. Profitability improved more in 2005 for workers' compensation than for other lines of commercial insurance, but then did not improve as rapidly in workers' compensation as in all commercial lines in 2006. For all commercial lines, the overall operating ratio was 80.3 in 2006, the lowest in the 22 years shown in Table 2.

#### **Analysis**

The deterioration in the underwriting results in workers' compensation insurance between 1997 and 2001 was reversed in 2002, although the industry was still unprofitable. The efforts to improve underwriting results were rewarded in 2003, when the workers' compensation insurance industry achieved profitability for the first time since 2000. This trend continued from 2004 through 2006. Losses decreased in 2004 through 2006, and in the most recent year, the sum of losses and adjustment expenses were at their lowest level since 1997. The combination of underwriting expenses relative to premiums and dividends were down slightly in 2006, and net investment gains declined slightly. The combined effects of these developments resulted in the 16.1 percent profit experienced by workers' compensation insurers in 2006. The improved underwriting results should reduce the underlying pressures on carriers to increase insurance rates and to support regressive legislative changes.

#### **ENDNOTES**

- 1. More complete definitions of the overall operating ratio are provided subsequently in the text and in the notes to Table 1.
- 2. The reform efforts are examined in Spieler and Burton (1998).
- 3. The deregulation of the workers' compensation insurance market is examined in Thomason, Schmidle, and Burton (2001: 39-43).
- 4. The 1984 result for benefits paid to workers as a percent of payroll is from Sengupta, Reno, and Burton (2007): Table A4. The 1991, 1992, 1997, 2001, and 2005 results are from Sengupta, Reno, and Burton (2007): Table 12.
- 5. Incurred losses include paid losses plus reserves for future losses for injuries or diseases that have already occurred. An extended discussion of insurance terminology is included in Thomason, Schmidle, and Burton (2001, Appendix B).

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